## **Local Market Update for September 2025**



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## **Gaston County**

North Carolina

|  | September |           |                | Year to Date |             |                |
|--|-----------|-----------|----------------|--------------|-------------|----------------|
| Key Metrics                              | 2024      | 2025      | Percent Change | Thru 9-2024  | Thru 9-2025 | Percent Change |
| New Listings                             | 431       | 396       | - 8.1%         | 3,872        | 3,848       | - 0.6%         |
| Pending Sales                            | 279       | 305       | + 9.3%         | 2,793        | 2,745       | - 1.7%         |
| Closed Sales                             | 285       | 290       | + 1.8%         | 2,686        | 2,633       | - 2.0%         |
| Median Sales Price*                      | \$318,000 | \$332,247 | + 4.5%         | \$317,000    | \$320,000   | + 0.9%         |
| Average Sales Price*                     | \$383,696 | \$387,536 | + 1.0%         | \$353,718    | \$363,841   | + 2.9%         |
| Percent of Original List Price Received* | 95.8%     | 94.1%     | - 1.8%         | 96.2%        | 95.4%       | - 0.8%         |
| List to Close                            | 88        | 105       | + 19.3%        | 86           | 97          | + 12.8%        |
| Days on Market Until Sale                | 43        | 61        | + 41.9%        | 40           | 54          | + 35.0%        |
| Cumulative Days on Market Until Sale     | 52        | 63        | + 21.2%        | 47           | 60          | + 27.7%        |
| Average List Price                       | \$375,495 | \$402,011 | + 7.1%         | \$371,286    | \$379,569   | + 2.2%         |
| Inventory of Homes for Sale              | 886       | 1,009     | + 13.9%        |              |             |                |
| Months Supply of Inventory               | 3.1       | 3.4       | + 9.7%         |              |             |                |

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



