

Local Market Update for September 2025

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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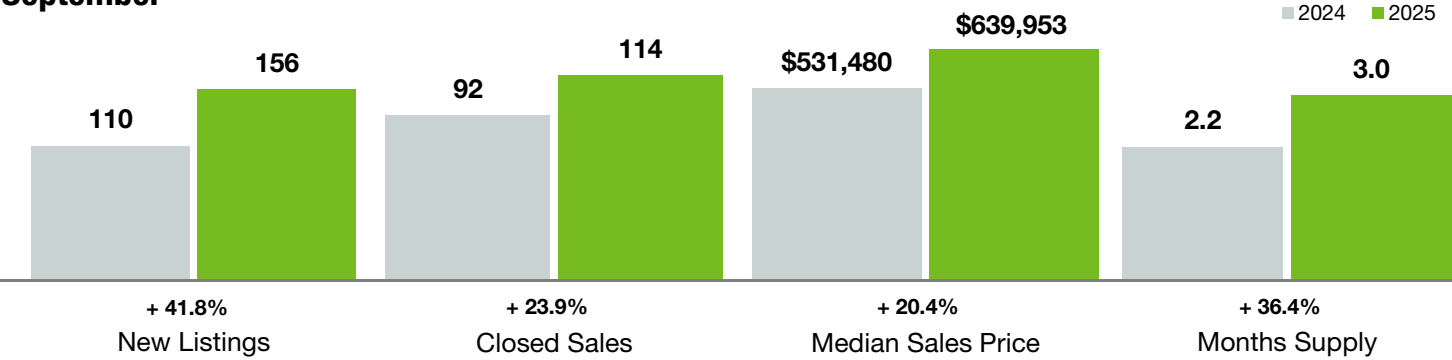
Huntersville

North Carolina

Key Metrics	September			Year to Date		
	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	110	156	+ 41.8%	1,170	1,351	+ 15.5%
Pending Sales	92	122	+ 32.6%	923	1,020	+ 10.5%
Closed Sales	92	114	+ 23.9%	923	966	+ 4.7%
Median Sales Price*	\$531,480	\$639,953	+ 20.4%	\$530,000	\$585,095	+ 10.4%
Average Sales Price*	\$573,872	\$705,539	+ 22.9%	\$599,568	\$661,202	+ 10.3%
Percent of Original List Price Received*	97.3%	97.0%	- 0.3%	98.7%	97.4%	- 1.3%
List to Close	73	101	+ 38.4%	82	92	+ 12.2%
Days on Market Until Sale	33	51	+ 54.5%	27	44	+ 63.0%
Cumulative Days on Market Until Sale	32	48	+ 50.0%	28	49	+ 75.0%
Average List Price	\$752,176	\$643,324	- 14.5%	\$640,677	\$669,515	+ 4.5%
Inventory of Homes for Sale	207	310	+ 49.8%	--	--	--
Months Supply of Inventory	2.2	3.0	+ 36.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Median Sales Price

Rolling 12-Month Calculation

