

Local Market Update for September 2025

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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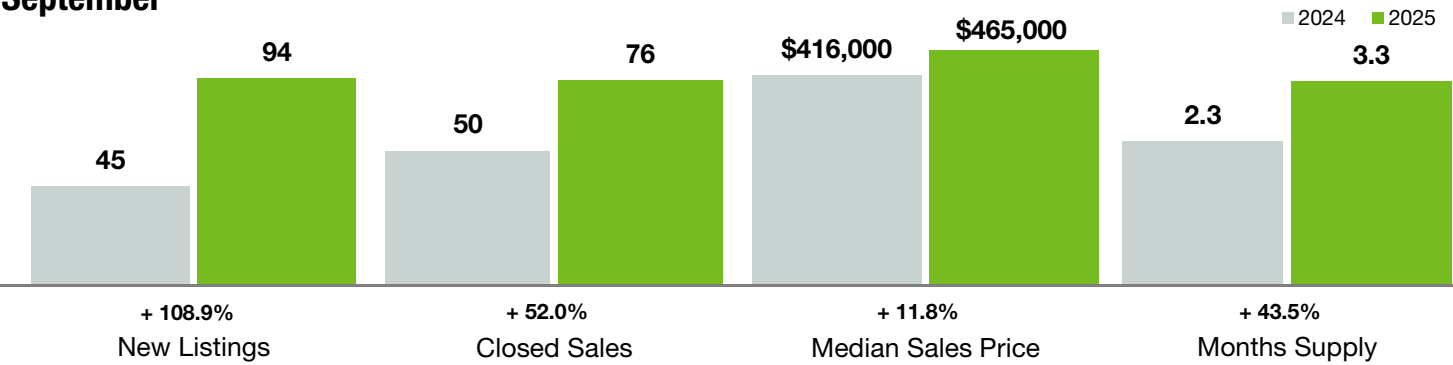
Indian Trail

North Carolina

Key Metrics	September			Year to Date		
	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	45	94	+ 108.9%	585	763	+ 30.4%
Pending Sales	43	78	+ 81.4%	458	567	+ 23.8%
Closed Sales	50	76	+ 52.0%	448	493	+ 10.0%
Median Sales Price*	\$416,000	\$465,000	+ 11.8%	\$440,000	\$450,000	+ 2.3%
Average Sales Price*	\$463,183	\$455,013	- 1.8%	\$463,378	\$472,707	+ 2.0%
Percent of Original List Price Received*	97.8%	97.1%	- 0.7%	98.1%	97.4%	- 0.7%
List to Close	67	118	+ 76.1%	76	97	+ 27.6%
Days on Market Until Sale	28	42	+ 50.0%	32	46	+ 43.8%
Cumulative Days on Market Until Sale	30	42	+ 40.0%	31	44	+ 41.9%
Average List Price	\$478,127	\$547,480	+ 14.5%	\$483,965	\$495,405	+ 2.4%
Inventory of Homes for Sale	109	192	+ 76.1%	--	--	--
Months Supply of Inventory	2.3	3.3	+ 43.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Median Sales Price

Rolling 12-Month Calculation

