

Local Market Update for September 2025

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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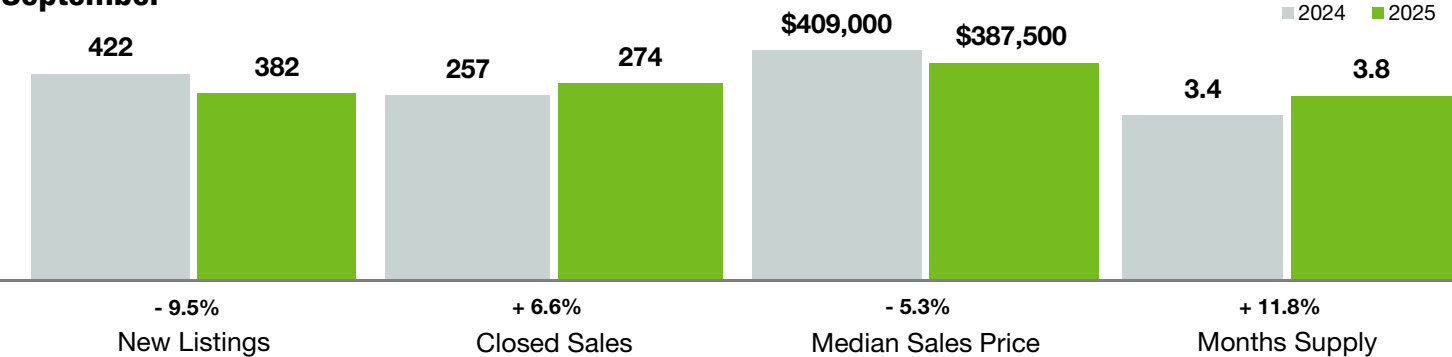
Iredell County

North Carolina

Key Metrics	September			Year to Date		
	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	422	382	- 9.5%	3,637	3,724	+ 2.4%
Pending Sales	285	264	- 7.4%	2,706	2,676	- 1.1%
Closed Sales	257	274	+ 6.6%	2,587	2,578	- 0.3%
Median Sales Price*	\$409,000	\$387,500	- 5.3%	\$388,000	\$395,000	+ 1.8%
Average Sales Price*	\$606,648	\$600,297	- 1.0%	\$519,147	\$540,366	+ 4.1%
Percent of Original List Price Received*	95.5%	94.5%	- 1.0%	96.0%	95.1%	- 0.9%
List to Close	90	105	+ 16.7%	96	102	+ 6.3%
Days on Market Until Sale	41	60	+ 46.3%	45	57	+ 26.7%
Cumulative Days on Market Until Sale	49	63	+ 28.6%	52	64	+ 23.1%
Average List Price	\$585,745	\$650,702	+ 11.1%	\$585,002	\$622,083	+ 6.3%
Inventory of Homes for Sale	947	1,068	+ 12.8%	--	--	--
Months Supply of Inventory	3.4	3.8	+ 11.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Median Sales Price

Rolling 12-Month Calculation

