

Local Market Update for September 2025

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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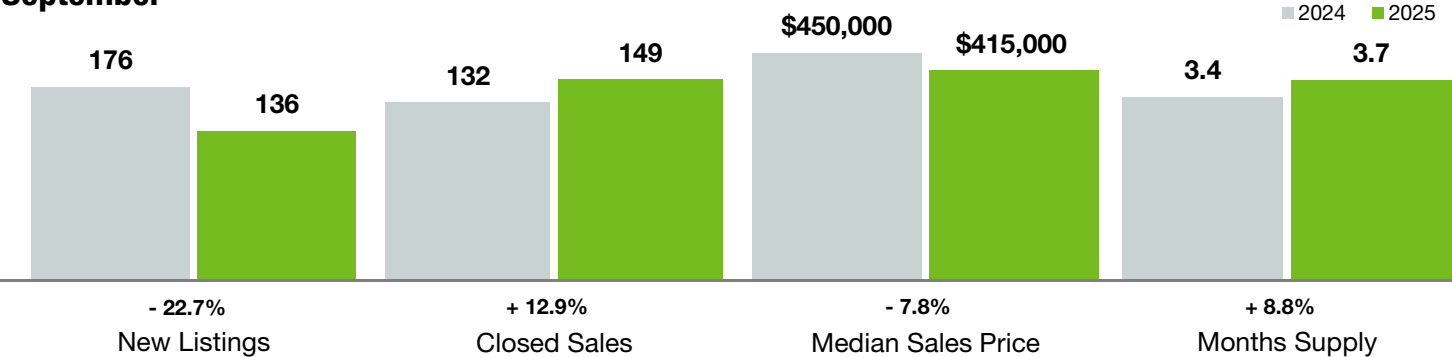
Lincoln County

North Carolina

Key Metrics	September			Year to Date		
	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	176	136	- 22.7%	1,385	1,611	+ 16.3%
Pending Sales	109	135	+ 23.9%	998	1,127	+ 12.9%
Closed Sales	132	149	+ 12.9%	959	1,068	+ 11.4%
Median Sales Price*	\$450,000	\$415,000	- 7.8%	\$425,000	\$419,700	- 1.2%
Average Sales Price*	\$586,281	\$464,333	- 20.8%	\$515,765	\$506,948	- 1.7%
Percent of Original List Price Received*	95.4%	94.6%	- 0.8%	96.5%	95.0%	- 1.6%
List to Close	99	115	+ 16.2%	96	102	+ 6.3%
Days on Market Until Sale	47	67	+ 42.6%	42	58	+ 38.1%
Cumulative Days on Market Until Sale	51	57	+ 11.8%	48	63	+ 31.3%
Average List Price	\$546,355	\$702,782	+ 28.6%	\$571,094	\$586,240	+ 2.7%
Inventory of Homes for Sale	354	436	+ 23.2%	--	--	--
Months Supply of Inventory	3.4	3.7	+ 8.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Median Sales Price

Rolling 12-Month Calculation

