

# Local Market Update for September 2025

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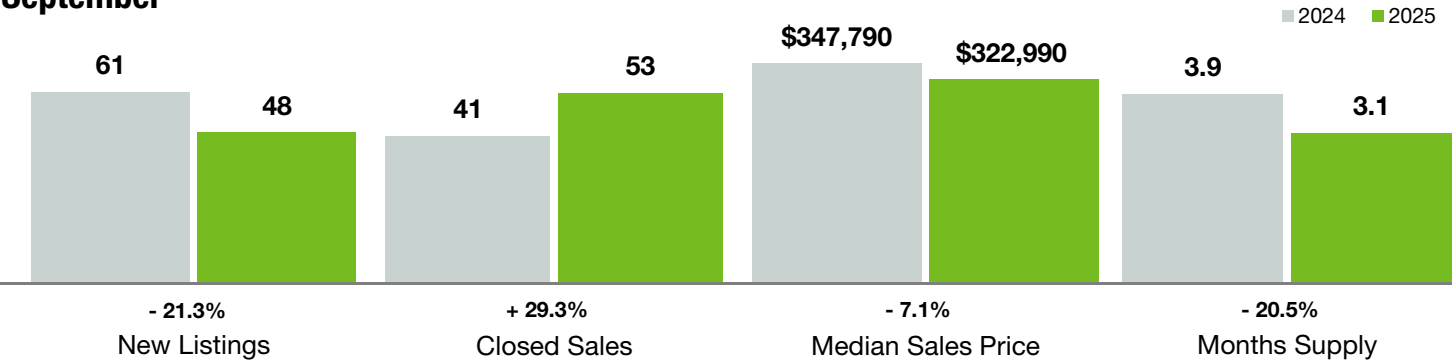
## Lincolnton

North Carolina

| Key Metrics                              | September |           |                | Year to Date |             |                |
|------------------------------------------|-----------|-----------|----------------|--------------|-------------|----------------|
|                                          | 2024      | 2025      | Percent Change | Thru 9-2024  | Thru 9-2025 | Percent Change |
| New Listings                             | 61        | 48        | - 21.3%        | 491          | 551         | + 12.2%        |
| Pending Sales                            | 34        | 51        | + 50.0%        | 333          | 427         | + 28.2%        |
| Closed Sales                             | 41        | 53        | + 29.3%        | 310          | 413         | + 33.2%        |
| Median Sales Price*                      | \$347,790 | \$322,990 | - 7.1%         | \$320,000    | \$329,000   | + 2.8%         |
| Average Sales Price*                     | \$335,424 | \$329,023 | - 1.9%         | \$339,247    | \$346,356   | + 2.1%         |
| Percent of Original List Price Received* | 94.0%     | 93.4%     | - 0.6%         | 95.4%        | 94.7%       | - 0.7%         |
| List to Close                            | 94        | 90        | - 4.3%         | 87           | 102         | + 17.2%        |
| Days on Market Until Sale                | 45        | 52        | + 15.6%        | 41           | 59          | + 43.9%        |
| Cumulative Days on Market Until Sale     | 62        | 59        | - 4.8%         | 52           | 69          | + 32.7%        |
| Average List Price                       | \$357,413 | \$438,036 | + 22.6%        | \$358,724    | \$378,927   | + 5.6%         |
| Inventory of Homes for Sale              | 141       | 139       | - 1.4%         | --           | --          | --             |
| Months Supply of Inventory               | 3.9       | 3.1       | - 20.5%        | --           | --          | --             |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### September



### Median Sales Price

Rolling 12-Month Calculation

