

Local Market Update for September 2025

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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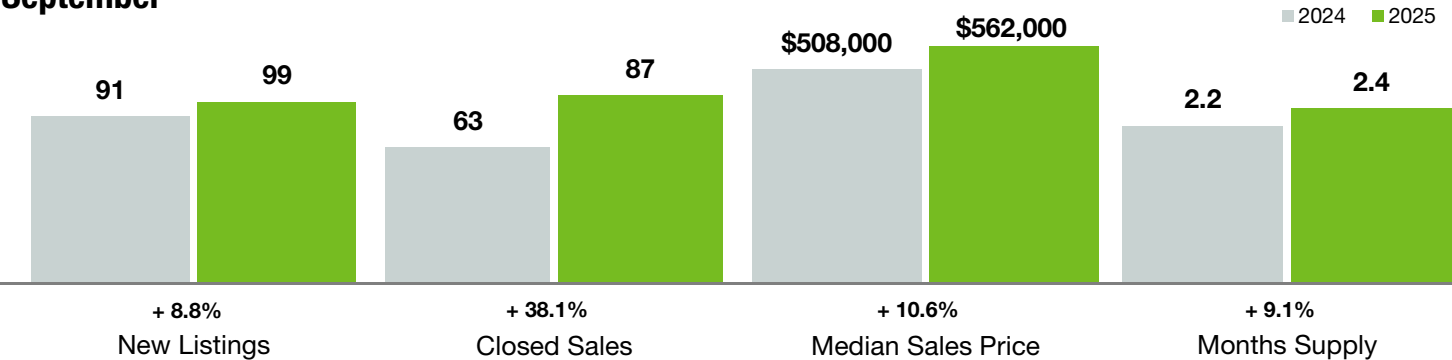
Matthews

North Carolina

Key Metrics	September			Year to Date		
	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	91	99	+ 8.8%	904	1,036	+ 14.6%
Pending Sales	74	96	+ 29.7%	714	802	+ 12.3%
Closed Sales	63	87	+ 38.1%	666	757	+ 13.7%
Median Sales Price*	\$508,000	\$562,000	+ 10.6%	\$535,000	\$550,000	+ 2.8%
Average Sales Price*	\$594,376	\$630,656	+ 6.1%	\$631,663	\$631,151	- 0.1%
Percent of Original List Price Received*	97.1%	96.1%	- 1.0%	99.1%	97.9%	- 1.2%
List to Close	67	81	+ 20.9%	61	73	+ 19.7%
Days on Market Until Sale	30	36	+ 20.0%	21	28	+ 33.3%
Cumulative Days on Market Until Sale	32	40	+ 25.0%	22	33	+ 50.0%
Average List Price	\$596,452	\$655,955	+ 10.0%	\$629,567	\$656,434	+ 4.3%
Inventory of Homes for Sale	154	199	+ 29.2%	--	--	--
Months Supply of Inventory	2.2	2.4	+ 9.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Median Sales Price

Rolling 12-Month Calculation

