

Local Market Update for September 2025

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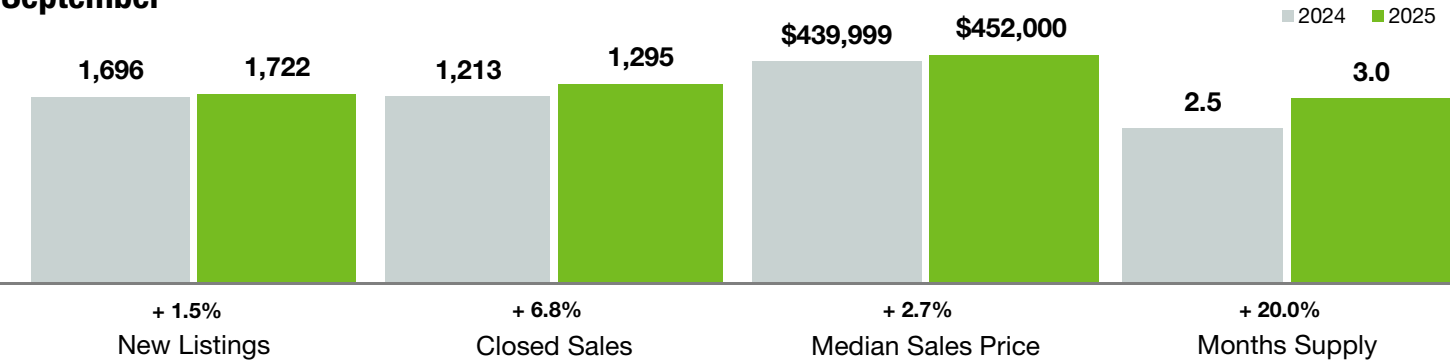
Mecklenburg County

North Carolina

Key Metrics	September			Year to Date		
	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	1,696	1,722	+ 1.5%	15,567	16,815	+ 8.0%
Pending Sales	1,172	1,276	+ 8.9%	12,017	12,322	+ 2.5%
Closed Sales	1,213	1,295	+ 6.8%	11,690	11,850	+ 1.4%
Median Sales Price*	\$439,999	\$452,000	+ 2.7%	\$445,000	\$452,545	+ 1.7%
Average Sales Price*	\$581,138	\$599,626	+ 3.2%	\$595,594	\$610,804	+ 2.6%
Percent of Original List Price Received*	97.1%	96.1%	- 1.0%	98.2%	97.0%	- 1.2%
List to Close	83	92	+ 10.8%	79	87	+ 10.1%
Days on Market Until Sale	35	46	+ 31.4%	31	42	+ 35.5%
Cumulative Days on Market Until Sale	37	51	+ 37.8%	34	47	+ 38.2%
Average List Price	\$624,299	\$662,910	+ 6.2%	\$612,020	\$632,824	+ 3.4%
Inventory of Homes for Sale	3,111	3,857	+ 24.0%	--	--	--
Months Supply of Inventory	2.5	3.0	+ 20.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Median Sales Price

Rolling 12-Month Calculation

