

Local Market Update for September 2025

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



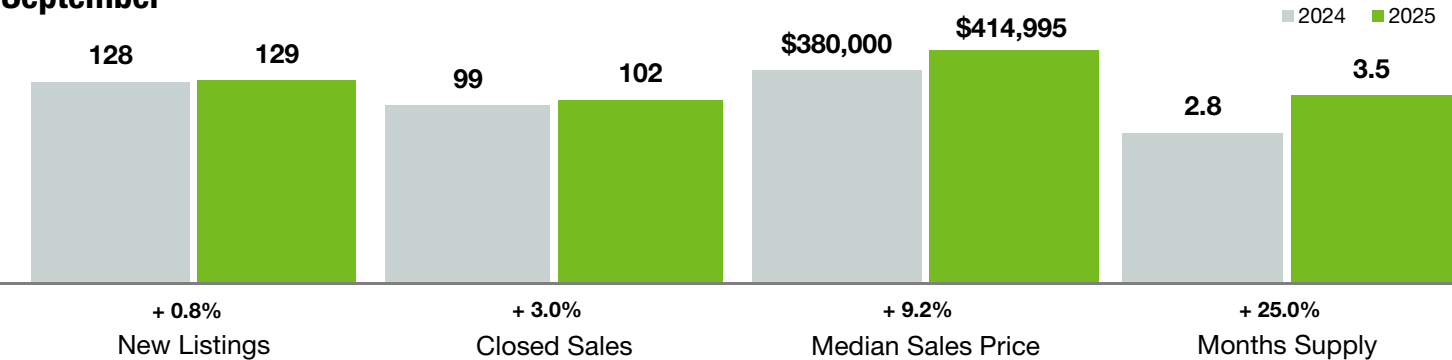
Monroe

North Carolina

Key Metrics	September			Year to Date		
	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	128	129	+ 0.8%	1,185	1,231	+ 3.9%
Pending Sales	93	93	0.0%	935	938	+ 0.3%
Closed Sales	99	102	+ 3.0%	902	913	+ 1.2%
Median Sales Price*	\$380,000	\$414,995	+ 9.2%	\$398,365	\$401,000	+ 0.7%
Average Sales Price*	\$414,008	\$411,442	- 0.6%	\$420,140	\$424,346	+ 1.0%
Percent of Original List Price Received*	95.9%	94.9%	- 1.0%	97.2%	96.2%	- 1.0%
List to Close	85	109	+ 28.2%	88	104	+ 18.2%
Days on Market Until Sale	40	59	+ 47.5%	38	57	+ 50.0%
Cumulative Days on Market Until Sale	42	63	+ 50.0%	40	57	+ 42.5%
Average List Price	\$421,086	\$521,297	+ 23.8%	\$438,152	\$466,361	+ 6.4%
Inventory of Homes for Sale	267	338	+ 26.6%	--	--	--
Months Supply of Inventory	2.8	3.5	+ 25.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Median Sales Price

Rolling 12-Month Calculation

