

Local Market Update for September 2025

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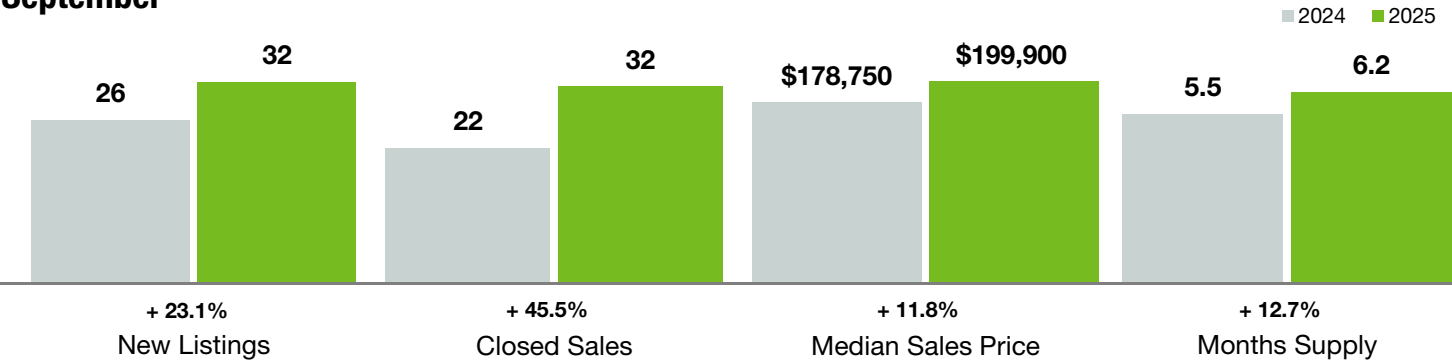
Montgomery County

North Carolina

Key Metrics	September			Year to Date		
	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	26	32	+ 23.1%	344	369	+ 7.3%
Pending Sales	29	36	+ 24.1%	233	252	+ 8.2%
Closed Sales	22	32	+ 45.5%	217	232	+ 6.9%
Median Sales Price*	\$178,750	\$199,900	+ 11.8%	\$225,000	\$210,000	- 6.7%
Average Sales Price*	\$308,750	\$376,996	+ 22.1%	\$368,240	\$358,953	- 2.5%
Percent of Original List Price Received*	87.5%	88.0%	+ 0.6%	91.9%	90.3%	- 1.7%
List to Close	136	110	- 19.1%	112	122	+ 8.9%
Days on Market Until Sale	101	67	- 33.7%	75	85	+ 13.3%
Cumulative Days on Market Until Sale	102	85	- 16.7%	84	99	+ 17.9%
Average List Price	\$345,442	\$296,050	- 14.3%	\$378,398	\$394,876	+ 4.4%
Inventory of Homes for Sale	126	152	+ 20.6%	--	--	--
Months Supply of Inventory	5.5	6.2	+ 12.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Median Sales Price

Rolling 12-Month Calculation

