

Local Market Update for September 2025

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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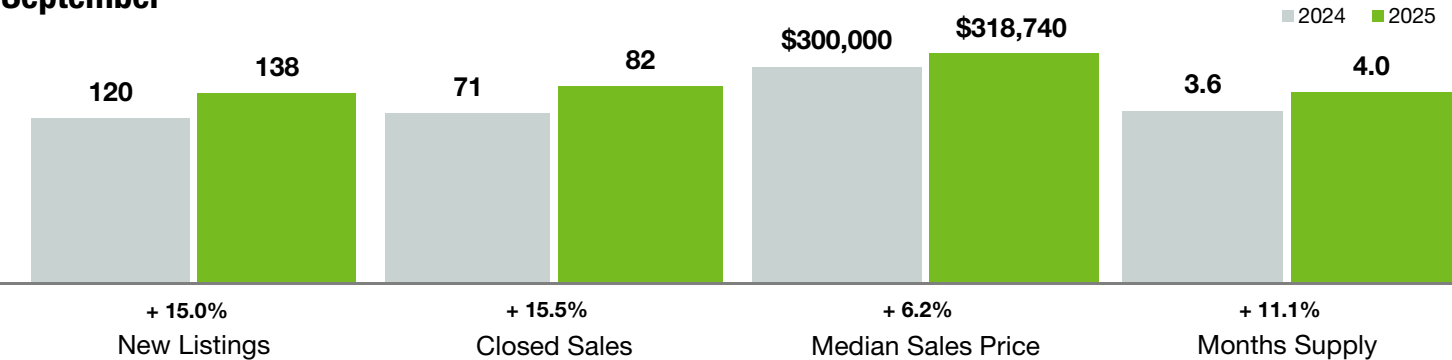
Salisbury

North Carolina

Key Metrics	September			Year to Date		
	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	120	138	+ 15.0%	962	1,107	+ 15.1%
Pending Sales	76	100	+ 31.6%	695	795	+ 14.4%
Closed Sales	71	82	+ 15.5%	660	742	+ 12.4%
Median Sales Price*	\$300,000	\$318,740	+ 6.2%	\$280,000	\$299,000	+ 6.8%
Average Sales Price*	\$323,450	\$355,010	+ 9.8%	\$317,713	\$328,173	+ 3.3%
Percent of Original List Price Received*	93.1%	94.3%	+ 1.3%	95.0%	94.1%	- 0.9%
List to Close	90	95	+ 5.6%	89	98	+ 10.1%
Days on Market Until Sale	48	55	+ 14.6%	46	56	+ 21.7%
Cumulative Days on Market Until Sale	58	60	+ 3.4%	52	65	+ 25.0%
Average List Price	\$337,033	\$362,776	+ 7.6%	\$338,373	\$352,948	+ 4.3%
Inventory of Homes for Sale	262	329	+ 25.6%	--	--	--
Months Supply of Inventory	3.6	4.0	+ 11.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Median Sales Price

Rolling 12-Month Calculation

