

Local Market Update for September 2025

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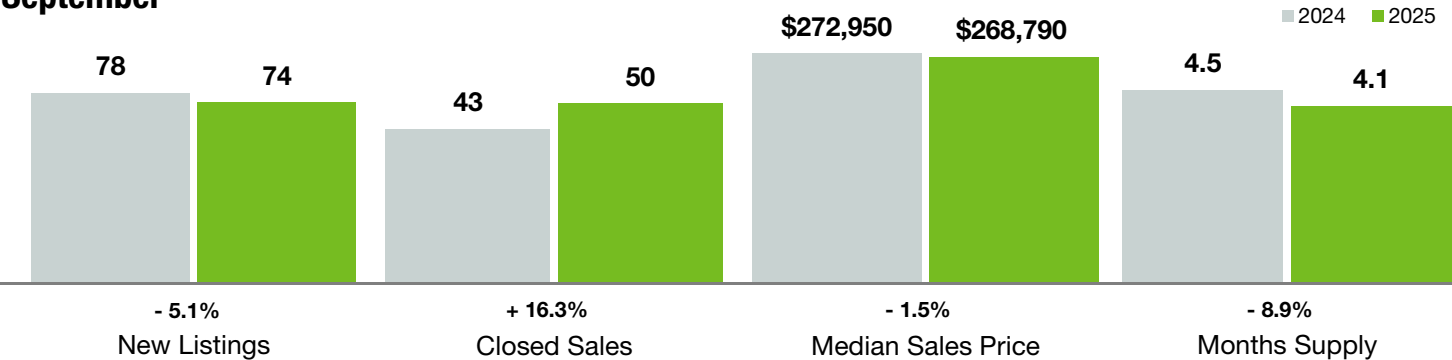
Shelby

North Carolina

Key Metrics	September			Year to Date		
	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	78	74	- 5.1%	681	641	- 5.9%
Pending Sales	35	50	+ 42.9%	444	478	+ 7.7%
Closed Sales	43	50	+ 16.3%	439	452	+ 3.0%
Median Sales Price*	\$272,950	\$268,790	- 1.5%	\$258,285	\$256,000	- 0.9%
Average Sales Price*	\$288,620	\$331,532	+ 14.9%	\$288,759	\$286,105	- 0.9%
Percent of Original List Price Received*	95.0%	90.6%	- 4.6%	95.1%	93.0%	- 2.2%
List to Close	89	106	+ 19.1%	100	116	+ 16.0%
Days on Market Until Sale	49	64	+ 30.6%	55	73	+ 32.7%
Cumulative Days on Market Until Sale	69	112	+ 62.3%	70	91	+ 30.0%
Average List Price	\$300,474	\$341,771	+ 13.7%	\$295,354	\$307,442	+ 4.1%
Inventory of Homes for Sale	209	201	- 3.8%	--	--	--
Months Supply of Inventory	4.5	4.1	- 8.9%	--	--	--

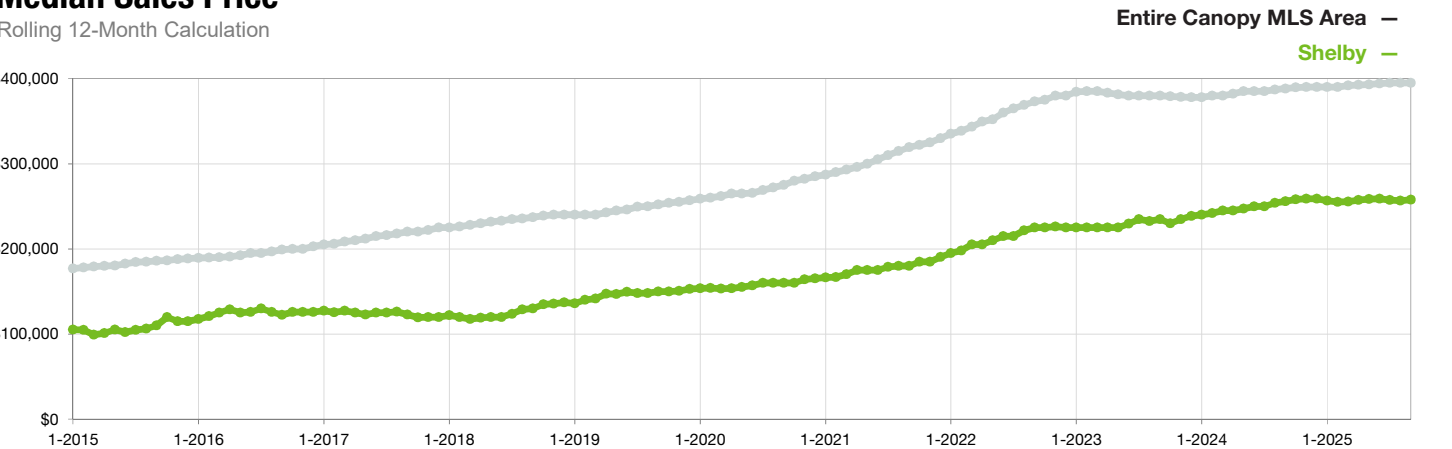
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Median Sales Price

Rolling 12-Month Calculation



Current as of October 5, 2025. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2025 ShowingTime Plus, LLC.