

Local Market Update for September 2025

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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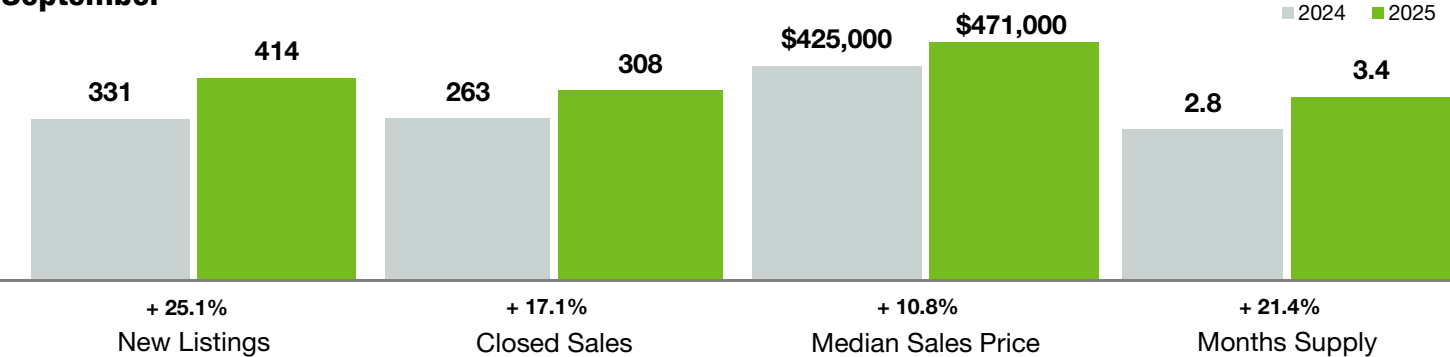
Union County

North Carolina

Key Metrics	September			Year to Date		
	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	331	414	+ 25.1%	3,510	3,900	+ 11.1%
Pending Sales	259	318	+ 22.8%	2,690	2,867	+ 6.6%
Closed Sales	263	308	+ 17.1%	2,535	2,747	+ 8.4%
Median Sales Price*	\$425,000	\$471,000	+ 10.8%	\$460,000	\$485,452	+ 5.5%
Average Sales Price*	\$530,652	\$577,319	+ 8.8%	\$589,238	\$624,458	+ 6.0%
Percent of Original List Price Received*	97.1%	95.4%	- 1.8%	98.0%	96.8%	- 1.2%
List to Close	85	109	+ 28.2%	81	98	+ 21.0%
Days on Market Until Sale	42	54	+ 28.6%	34	51	+ 50.0%
Cumulative Days on Market Until Sale	40	54	+ 35.0%	34	52	+ 52.9%
Average List Price	\$576,966	\$699,337	+ 21.2%	\$615,610	\$673,742	+ 9.4%
Inventory of Homes for Sale	760	1,008	+ 32.6%	--	--	--
Months Supply of Inventory	2.8	3.4	+ 21.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Median Sales Price

Rolling 12-Month Calculation

