

Local Market Update for October 2025

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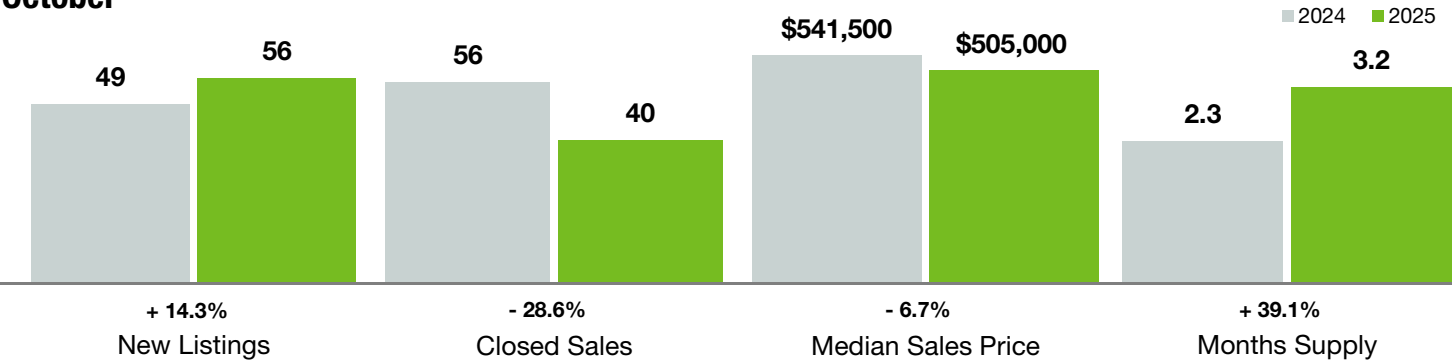
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North Carolina

Key Metrics	October			Year to Date		
	2024	2025	Percent Change	Thru 10-2024	Thru 10-2025	Percent Change
New Listings	49	56	+ 14.3%	627	659	+ 5.1%
Pending Sales	47	42	- 10.6%	500	487	- 2.6%
Closed Sales	56	40	- 28.6%	499	485	- 2.8%
Median Sales Price*	\$541,500	\$505,000	- 6.7%	\$565,000	\$540,000	- 4.4%
Average Sales Price*	\$755,705	\$894,235	+ 18.3%	\$841,624	\$851,244	+ 1.1%
Percent of Original List Price Received*	95.7%	94.2%	- 1.6%	96.5%	95.9%	- 0.6%
List to Close	85	80	- 5.9%	80	87	+ 8.7%
Days on Market Until Sale	37	42	+ 13.5%	40	44	+ 10.0%
Cumulative Days on Market Until Sale	39	50	+ 28.2%	37	51	+ 37.8%
Average List Price	\$1,225,152	\$1,108,127	- 9.6%	\$976,648	\$1,020,714	+ 4.5%
Inventory of Homes for Sale	108	146	+ 35.2%	--	--	--
Months Supply of Inventory	2.3	3.2	+ 39.1%	--	--	--

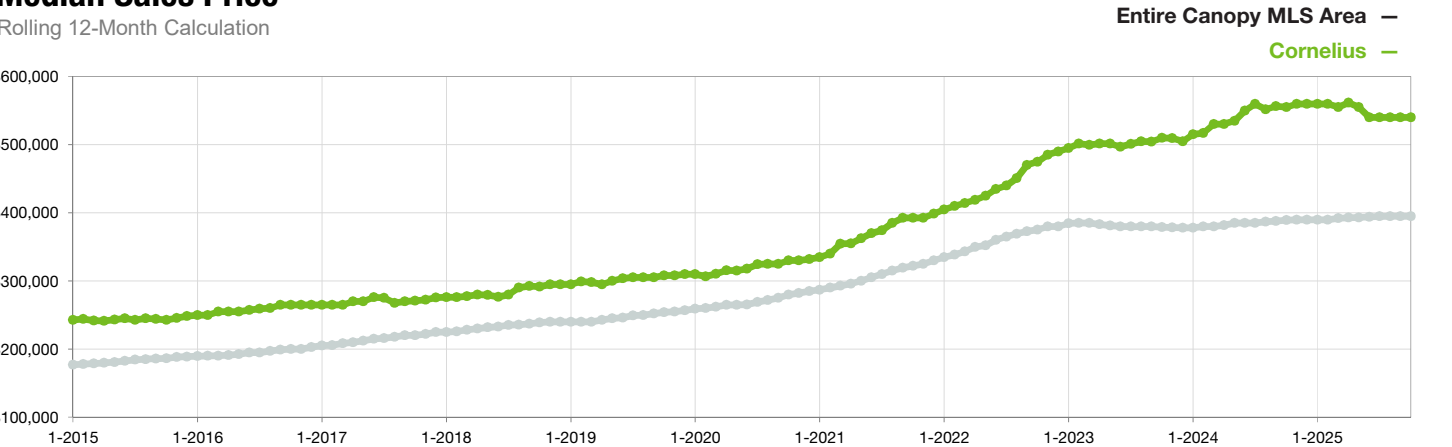
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

October



Median Sales Price

Rolling 12-Month Calculation



Current as of November 5, 2025. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2025 ShowingTime Plus, LLC.