

Local Market Update for October 2025

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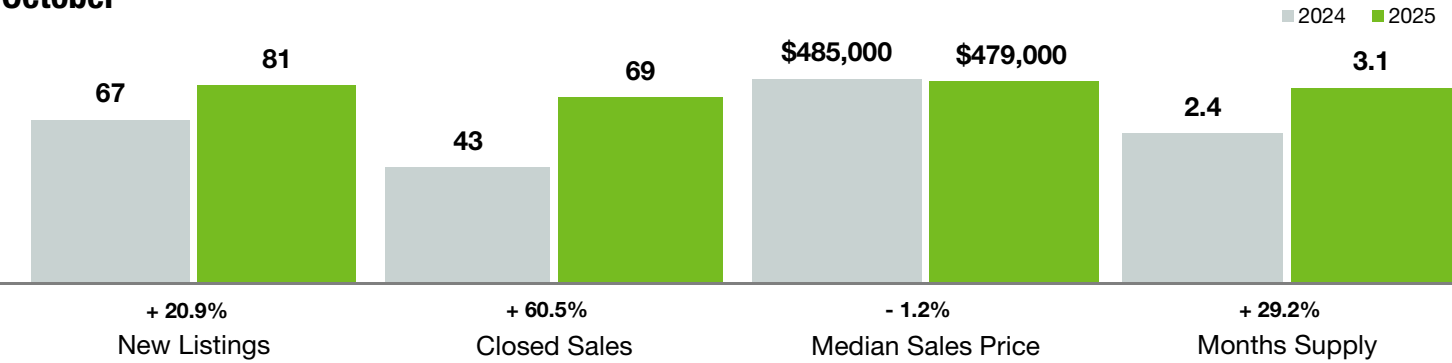
Indian Trail

North Carolina

Key Metrics	October			Year to Date		
	2024	2025	Percent Change	Thru 10-2024	Thru 10-2025	Percent Change
New Listings	67	81	+ 20.9%	652	845	+ 29.6%
Pending Sales	51	75	+ 47.1%	509	637	+ 25.1%
Closed Sales	43	69	+ 60.5%	491	562	+ 14.5%
Median Sales Price*	\$485,000	\$479,000	- 1.2%	\$440,000	\$454,556	+ 3.3%
Average Sales Price*	\$498,075	\$496,285	- 0.4%	\$466,417	\$475,656	+ 2.0%
Percent of Original List Price Received*	96.7%	97.0%	+ 0.3%	98.0%	97.3%	- 0.7%
List to Close	82	110	+ 34.1%	76	99	+ 30.3%
Days on Market Until Sale	40	44	+ 10.0%	32	45	+ 40.6%
Cumulative Days on Market Until Sale	55	48	- 12.7%	33	45	+ 36.4%
Average List Price	\$444,152	\$464,623	+ 4.6%	\$479,793	\$490,656	+ 2.3%
Inventory of Homes for Sale	114	189	+ 65.8%	--	--	--
Months Supply of Inventory	2.4	3.1	+ 29.2%	--	--	--

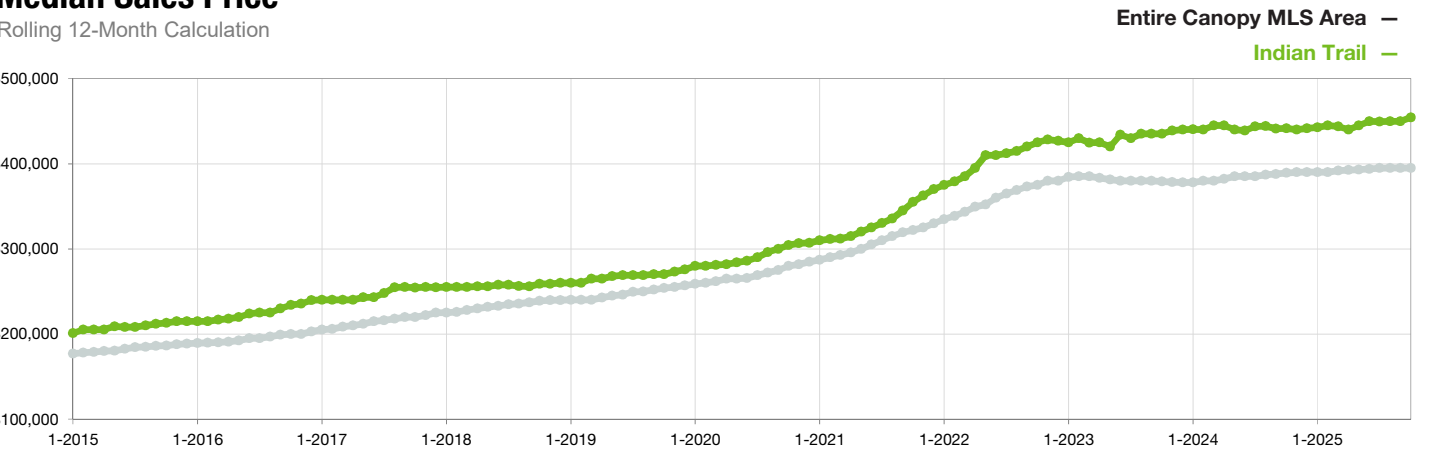
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

October



Median Sales Price

Rolling 12-Month Calculation



Current as of November 5, 2025. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2025 ShowingTime Plus, LLC.