

# Local Market Update for October 2025

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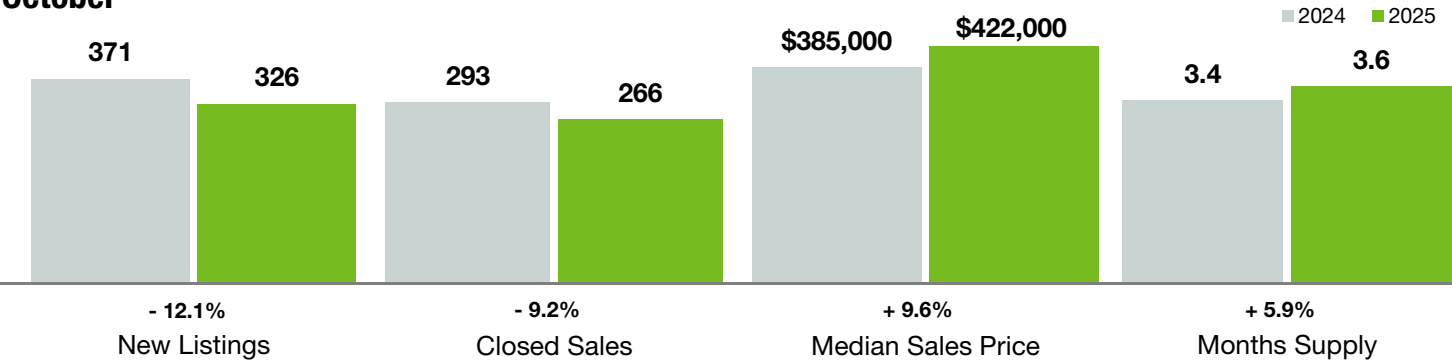
## Iredell County

North Carolina

| Key Metrics                              | October   |           |                | Year to Date |              |                |
|------------------------------------------|-----------|-----------|----------------|--------------|--------------|----------------|
|                                          | 2024      | 2025      | Percent Change | Thru 10-2024 | Thru 10-2025 | Percent Change |
| New Listings                             | 371       | 326       | - 12.1%        | 4,008        | 4,051        | + 1.1%         |
| Pending Sales                            | 257       | 269       | + 4.7%         | 2,962        | 2,916        | - 1.6%         |
| Closed Sales                             | 293       | 266       | - 9.2%         | 2,880        | 2,853        | - 0.9%         |
| Median Sales Price*                      | \$385,000 | \$422,000 | + 9.6%         | \$387,900    | \$397,000    | + 2.3%         |
| Average Sales Price*                     | \$499,347 | \$588,879 | + 17.9%        | \$517,133    | \$544,994    | + 5.4%         |
| Percent of Original List Price Received* | 94.7%     | 94.9%     | + 0.2%         | 95.9%        | 95.1%        | - 0.8%         |
| List to Close                            | 93        | 97        | + 4.3%         | 96           | 102          | + 6.3%         |
| Days on Market Until Sale                | 47        | 55        | + 17.0%        | 45           | 57           | + 26.7%        |
| Cumulative Days on Market Until Sale     | 54        | 64        | + 18.5%        | 52           | 64           | + 23.1%        |
| Average List Price                       | \$569,279 | \$628,045 | + 10.3%        | \$583,529    | \$620,359    | + 6.3%         |
| Inventory of Homes for Sale              | 944       | 1,008     | + 6.8%         | --           | --           | --             |
| Months Supply of Inventory               | 3.4       | 3.6       | + 5.9%         | --           | --           | --             |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### October



### Median Sales Price

Rolling 12-Month Calculation

