

Local Market Update for October 2025

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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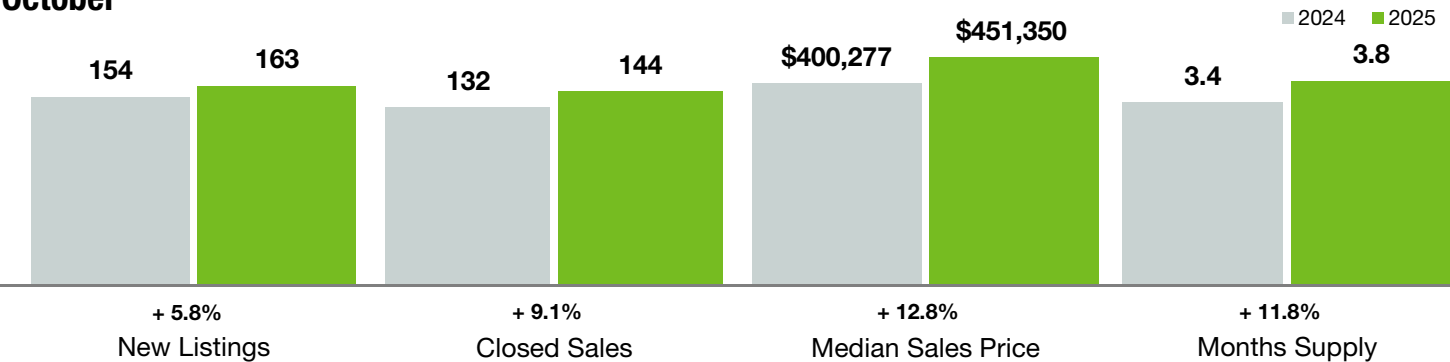
Lincoln County

North Carolina

Key Metrics	October			Year to Date		
	2024	2025	Percent Change	Thru 10-2024	Thru 10-2025	Percent Change
New Listings	154	163	+ 5.8%	1,540	1,783	+ 15.8%
Pending Sales	112	117	+ 4.5%	1,111	1,232	+ 10.9%
Closed Sales	132	144	+ 9.1%	1,091	1,214	+ 11.3%
Median Sales Price*	\$400,277	\$451,350	+ 12.8%	\$425,000	\$420,750	- 1.0%
Average Sales Price*	\$485,958	\$550,229	+ 13.2%	\$512,179	\$512,054	- 0.0%
Percent of Original List Price Received*	95.1%	94.7%	- 0.4%	96.4%	95.0%	- 1.5%
List to Close	89	106	+ 19.1%	95	103	+ 8.4%
Days on Market Until Sale	39	60	+ 53.8%	42	58	+ 38.1%
Cumulative Days on Market Until Sale	43	60	+ 39.5%	47	62	+ 31.9%
Average List Price	\$513,320	\$649,545	+ 26.5%	\$565,542	\$590,367	+ 4.4%
Inventory of Homes for Sale	357	442	+ 23.8%	--	--	--
Months Supply of Inventory	3.4	3.8	+ 11.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

October



Median Sales Price

Rolling 12-Month Calculation

