

Local Market Update for October 2025

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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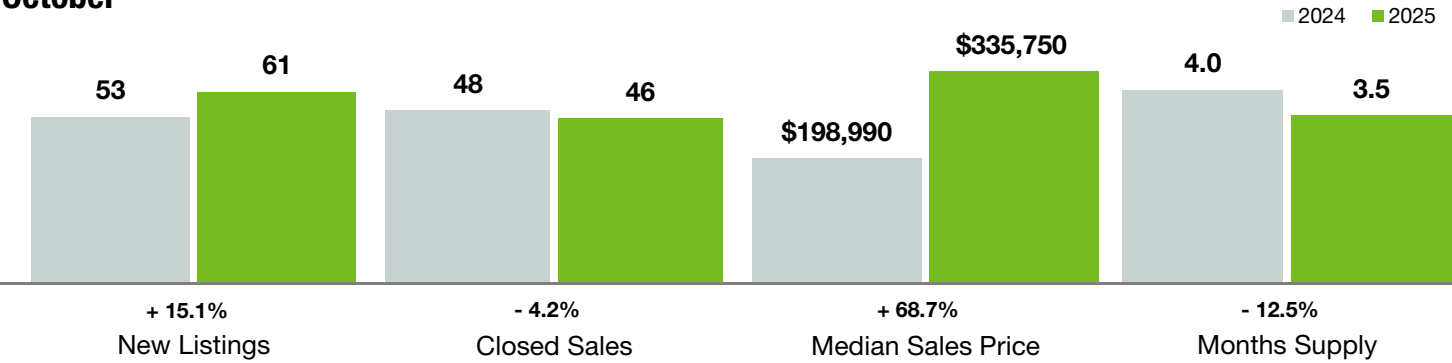
Lincolnton

North Carolina

Key Metrics	October			Year to Date		
	2024	2025	Percent Change	Thru 10-2024	Thru 10-2025	Percent Change
New Listings	53	61	+ 15.1%	544	615	+ 13.1%
Pending Sales	33	33	0.0%	366	455	+ 24.3%
Closed Sales	48	46	- 4.2%	358	459	+ 28.2%
Median Sales Price*	\$198,990	\$335,750	+ 68.7%	\$305,000	\$329,900	+ 8.2%
Average Sales Price*	\$288,024	\$399,505	+ 38.7%	\$332,503	\$351,683	+ 5.8%
Percent of Original List Price Received*	94.0%	93.5%	- 0.5%	95.2%	94.6%	- 0.6%
List to Close	101	102	+ 1.0%	89	102	+ 14.6%
Days on Market Until Sale	42	55	+ 31.0%	41	59	+ 43.9%
Cumulative Days on Market Until Sale	43	74	+ 72.1%	51	70	+ 37.3%
Average List Price	\$353,265	\$361,750	+ 2.4%	\$358,208	\$375,387	+ 4.8%
Inventory of Homes for Sale	141	154	+ 9.2%	--	--	--
Months Supply of Inventory	4.0	3.5	- 12.5%	--	--	--

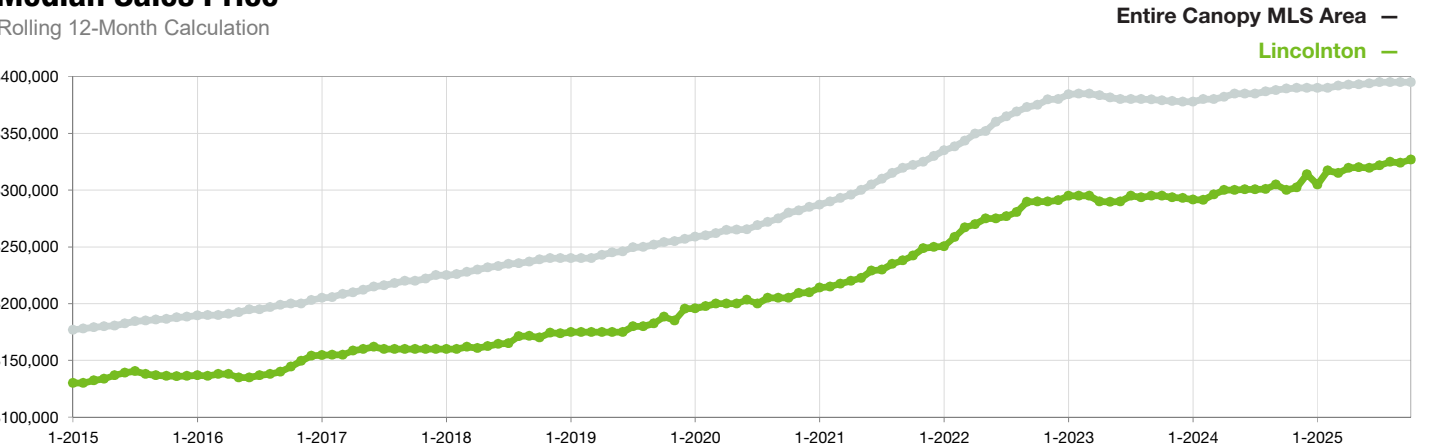
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

October



Median Sales Price

Rolling 12-Month Calculation



Current as of November 5, 2025. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2025 ShowingTime Plus, LLC.