

Local Market Update for October 2025

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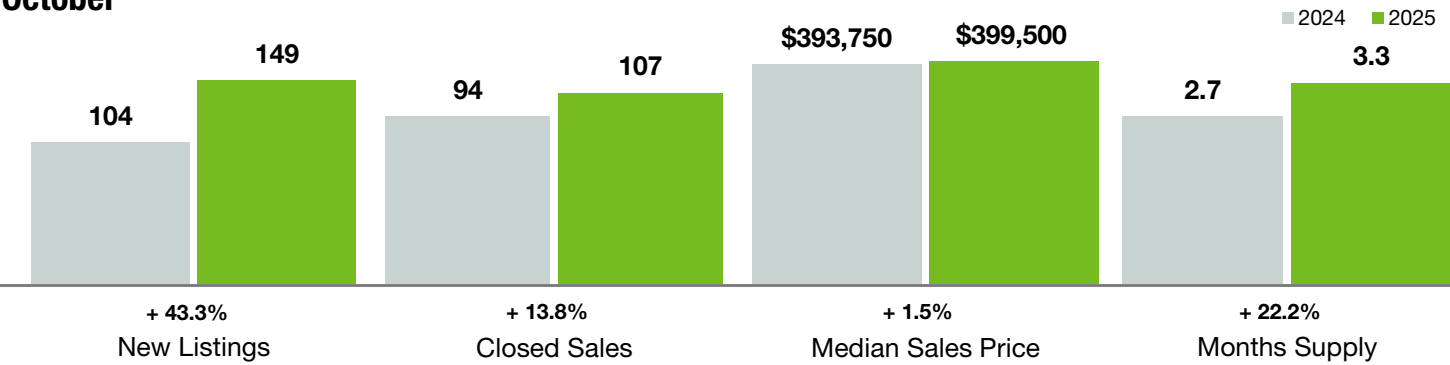
Monroe

North Carolina

Key Metrics	October			Year to Date		
	2024	2025	Percent Change	Thru 10-2024	Thru 10-2025	Percent Change
New Listings	104	149	+ 43.3%	1,289	1,384	+ 7.4%
Pending Sales	89	126	+ 41.6%	1,024	1,067	+ 4.2%
Closed Sales	94	107	+ 13.8%	996	1,022	+ 2.6%
Median Sales Price*	\$393,750	\$399,500	+ 1.5%	\$398,000	\$400,000	+ 0.5%
Average Sales Price*	\$415,256	\$413,678	- 0.4%	\$419,679	\$423,093	+ 0.8%
Percent of Original List Price Received*	94.5%	95.4%	+ 1.0%	97.0%	96.2%	- 0.8%
List to Close	96	113	+ 17.7%	89	105	+ 18.0%
Days on Market Until Sale	50	63	+ 26.0%	39	57	+ 46.2%
Cumulative Days on Market Until Sale	47	74	+ 57.4%	41	59	+ 43.9%
Average List Price	\$423,787	\$480,571	+ 13.4%	\$436,984	\$466,121	+ 6.7%
Inventory of Homes for Sale	264	329	+ 24.6%	--	--	--
Months Supply of Inventory	2.7	3.3	+ 22.2%	--	--	--

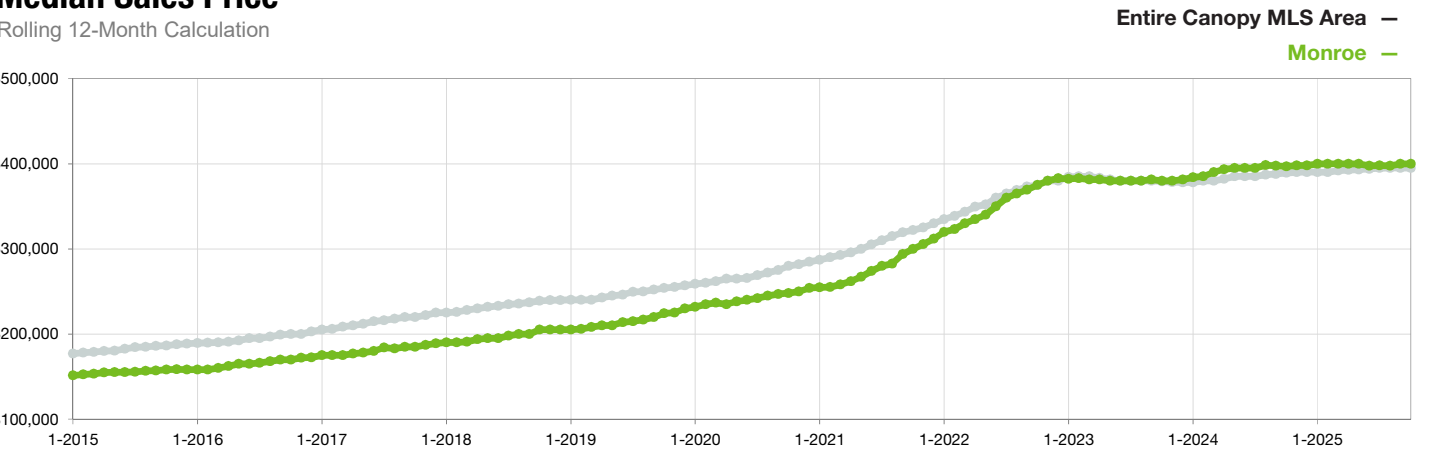
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

October



Median Sales Price

Rolling 12-Month Calculation



Current as of November 5, 2025. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2025 ShowingTime Plus, LLC.