Local Market Update for October 2025



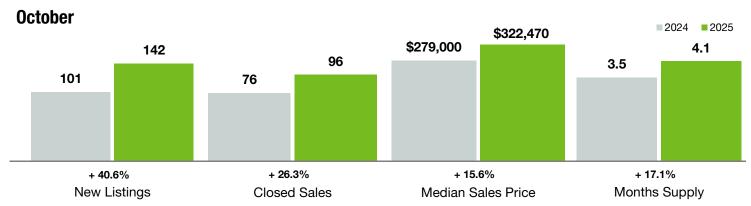
A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION FOR MORE INFORMATION, CONTACT A REALTOR®

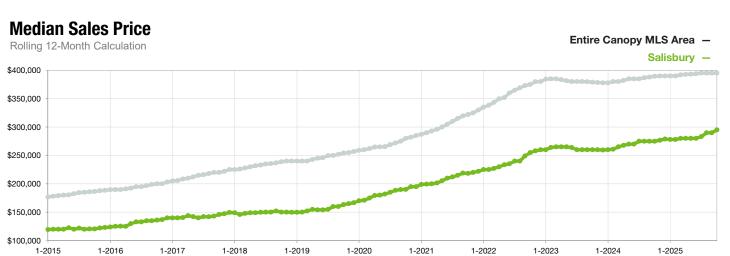
Salisbury

North Carolina

	October			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 10-2024	Thru 10-2025	Percent Change
New Listings	101	142	+ 40.6%	1,063	1,253	+ 17.9%
Pending Sales	75	86	+ 14.7%	770	881	+ 14.4%
Closed Sales	76	96	+ 26.3%	736	838	+ 13.9%
Median Sales Price*	\$279,000	\$322,470	+ 15.6%	\$280,000	\$300,000	+ 7.1%
Average Sales Price*	\$318,856	\$344,674	+ 8.1%	\$317,831	\$329,966	+ 3.8%
Percent of Original List Price Received*	94.1%	94.5%	+ 0.4%	94.9%	94.2%	- 0.7%
List to Close	103	92	- 10.7%	90	97	+ 7.8%
Days on Market Until Sale	49	52	+ 6.1%	46	56	+ 21.7%
Cumulative Days on Market Until Sale	56	64	+ 14.3%	52	65	+ 25.0%
Average List Price	\$343,908	\$372,888	+ 8.4%	\$338,895	\$354,128	+ 4.5%
Inventory of Homes for Sale	255	348	+ 36.5%			
Months Supply of Inventory	3.5	4.1	+ 17.1%			

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





Current as of November 5, 2025. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2025 ShowingTime Plus, LLC.