

Local Market Update for October 2025

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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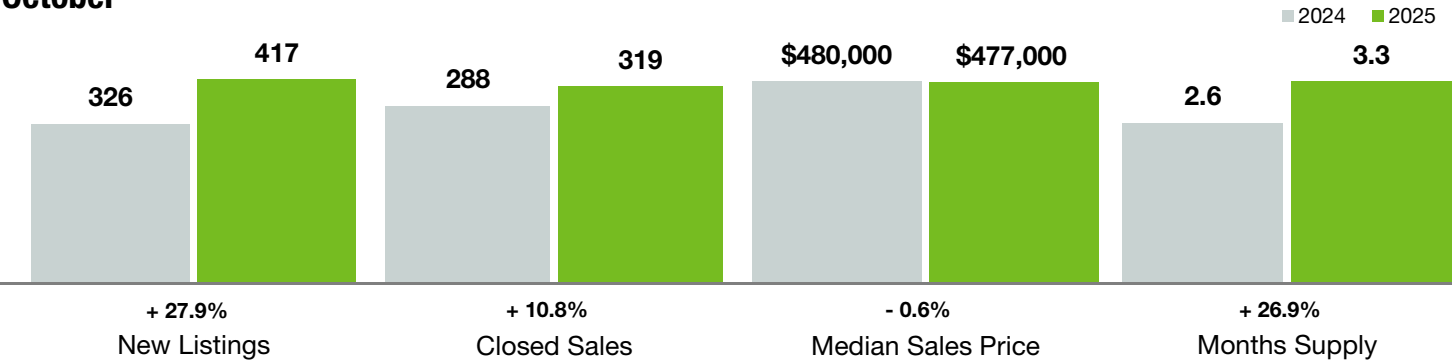
Union County

North Carolina

Key Metrics	October			Year to Date		
	2024	2025	Percent Change	Thru 10-2024	Thru 10-2025	Percent Change
New Listings	326	417	+ 27.9%	3,836	4,327	+ 12.8%
Pending Sales	288	333	+ 15.6%	2,978	3,191	+ 7.2%
Closed Sales	288	319	+ 10.8%	2,823	3,069	+ 8.7%
Median Sales Price*	\$480,000	\$477,000	- 0.6%	\$460,000	\$485,000	+ 5.4%
Average Sales Price*	\$587,756	\$597,639	+ 1.7%	\$589,087	\$621,404	+ 5.5%
Percent of Original List Price Received*	96.2%	95.8%	- 0.4%	97.8%	96.7%	- 1.1%
List to Close	96	105	+ 9.4%	83	99	+ 19.3%
Days on Market Until Sale	52	54	+ 3.8%	36	51	+ 41.7%
Cumulative Days on Market Until Sale	45	58	+ 28.9%	35	52	+ 48.6%
Average List Price	\$589,605	\$633,315	+ 7.4%	\$613,385	\$667,930	+ 8.9%
Inventory of Homes for Sale	721	981	+ 36.1%	--	--	--
Months Supply of Inventory	2.6	3.3	+ 26.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

October



Median Sales Price

Rolling 12-Month Calculation

