

Local Market Update for November 2025

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



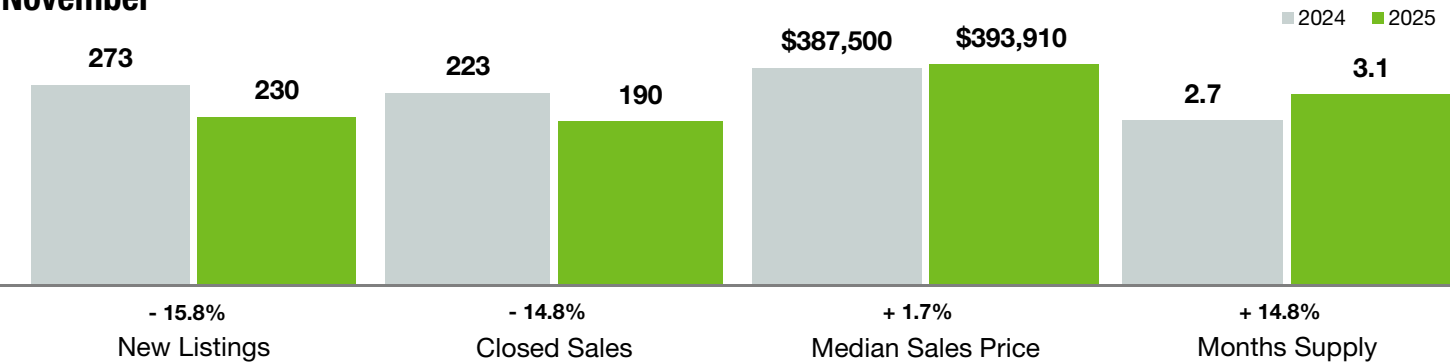
Cabarrus County

North Carolina

Key Metrics	November			Year to Date		
	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	273	230	- 15.8%	3,594	3,714	+ 3.3%
Pending Sales	219	189	- 13.7%	2,702	2,774	+ 2.7%
Closed Sales	223	190	- 14.8%	2,714	2,710	- 0.1%
Median Sales Price*	\$387,500	\$393,910	+ 1.7%	\$396,373	\$386,325	- 2.5%
Average Sales Price*	\$412,322	\$441,493	+ 7.1%	\$432,418	\$436,651	+ 1.0%
Percent of Original List Price Received*	95.7%	95.1%	- 0.6%	97.2%	95.5%	- 1.7%
List to Close	96	98	+ 2.1%	89	93	+ 4.5%
Days on Market Until Sale	47	54	+ 14.9%	36	51	+ 41.7%
Cumulative Days on Market Until Sale	50	66	+ 32.0%	39	56	+ 43.6%
Average List Price	\$406,479	\$453,331	+ 11.5%	\$443,353	\$458,958	+ 3.5%
Inventory of Homes for Sale	643	754	+ 17.3%	--	--	--
Months Supply of Inventory	2.7	3.1	+ 14.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Median Sales Price

Rolling 12-Month Calculation

