

Local Market Update for November 2025

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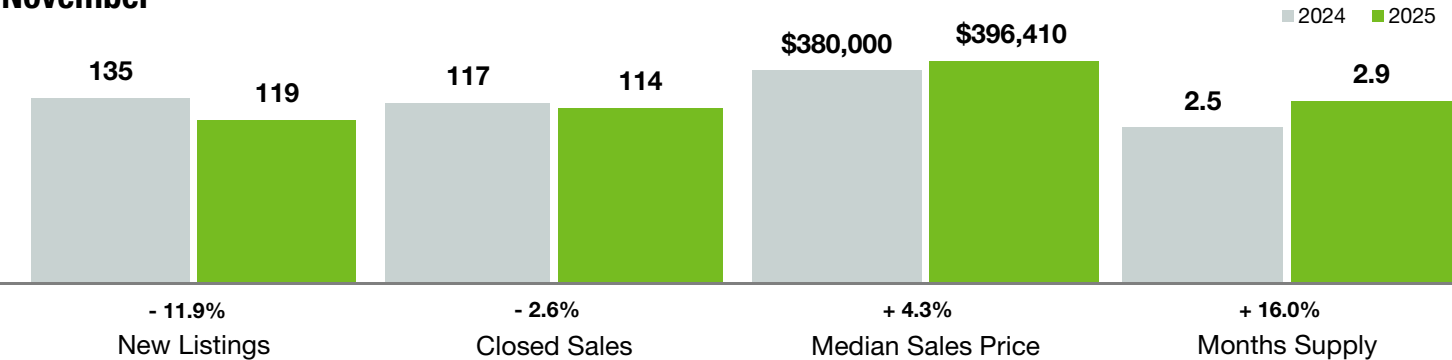
Concord

North Carolina

Key Metrics	November			Year to Date		
	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	135	119	- 11.9%	1,887	1,994	+ 5.7%
Pending Sales	113	99	- 12.4%	1,424	1,474	+ 3.5%
Closed Sales	117	114	- 2.6%	1,386	1,446	+ 4.3%
Median Sales Price*	\$380,000	\$396,410	+ 4.3%	\$389,588	\$382,000	- 1.9%
Average Sales Price*	\$410,108	\$441,489	+ 7.7%	\$434,237	\$439,075	+ 1.1%
Percent of Original List Price Received*	95.4%	95.3%	- 0.1%	96.6%	95.6%	- 1.0%
List to Close	88	94	+ 6.8%	78	91	+ 16.7%
Days on Market Until Sale	46	50	+ 8.7%	36	48	+ 33.3%
Cumulative Days on Market Until Sale	48	61	+ 27.1%	39	53	+ 35.9%
Average List Price	\$405,041	\$454,934	+ 12.3%	\$454,914	\$461,722	+ 1.5%
Inventory of Homes for Sale	319	383	+ 20.1%	--	--	--
Months Supply of Inventory	2.5	2.9	+ 16.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Median Sales Price

Rolling 12-Month Calculation

