

# Local Market Update for November 2025

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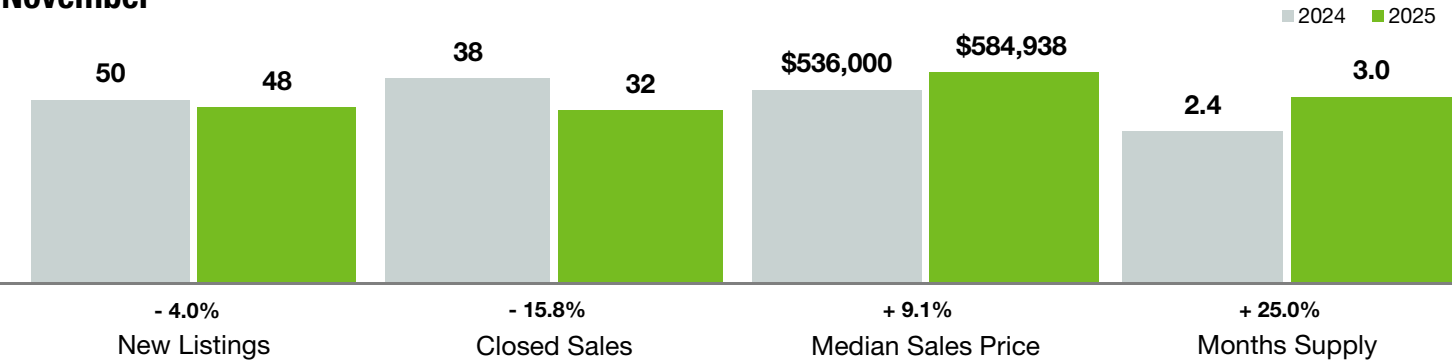
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North Carolina

Key Metrics	November			Year to Date		
	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	50	48	- 4.0%	677	707	+ 4.4%
Pending Sales	32	37	+ 15.6%	532	521	- 2.1%
Closed Sales	38	32	- 15.8%	537	517	- 3.7%
Median Sales Price*	\$536,000	\$584,938	+ 9.1%	\$560,000	\$540,650	- 3.5%
Average Sales Price*	\$768,149	\$837,250	+ 9.0%	\$836,424	\$850,378	+ 1.7%
Percent of Original List Price Received*	94.3%	94.9%	+ 0.6%	96.3%	95.9%	- 0.4%
List to Close	80	78	- 2.5%	80	86	+ 7.5%
Days on Market Until Sale	42	43	+ 2.4%	40	44	+ 10.0%
Cumulative Days on Market Until Sale	44	55	+ 25.0%	38	51	+ 34.2%
Average List Price	\$1,013,586	\$1,123,708	+ 10.9%	\$979,446	\$1,025,375	+ 4.7%
Inventory of Homes for Sale	115	139	+ 20.9%	--	--	--
Months Supply of Inventory	2.4	3.0	+ 25.0%	--	--	--

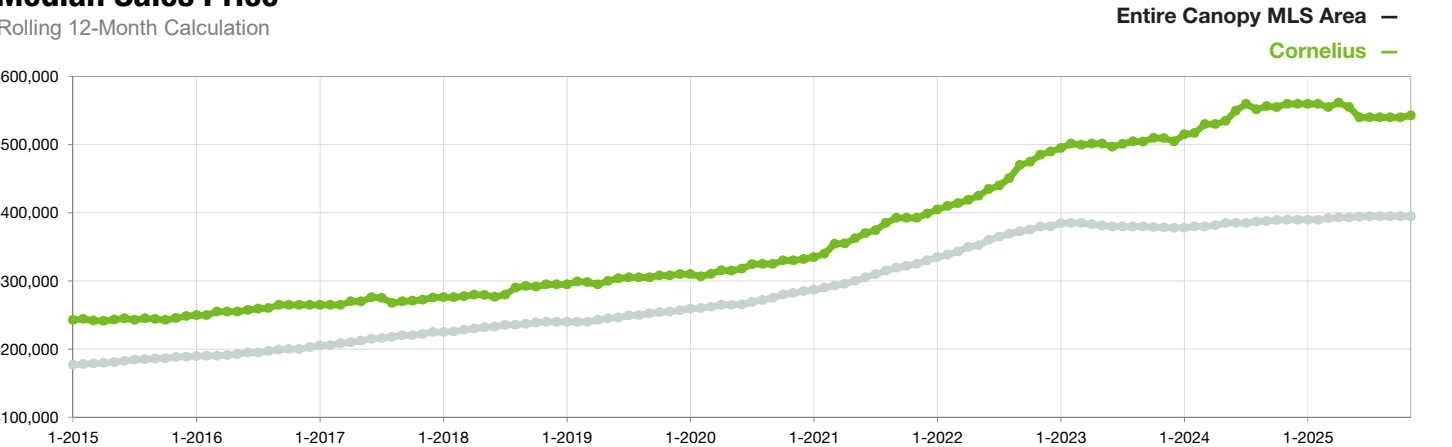
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### November



### Median Sales Price

Rolling 12-Month Calculation



Current as of December 5, 2025. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2025 ShowingTime Plus, LLC.