

Local Market Update for November 2025

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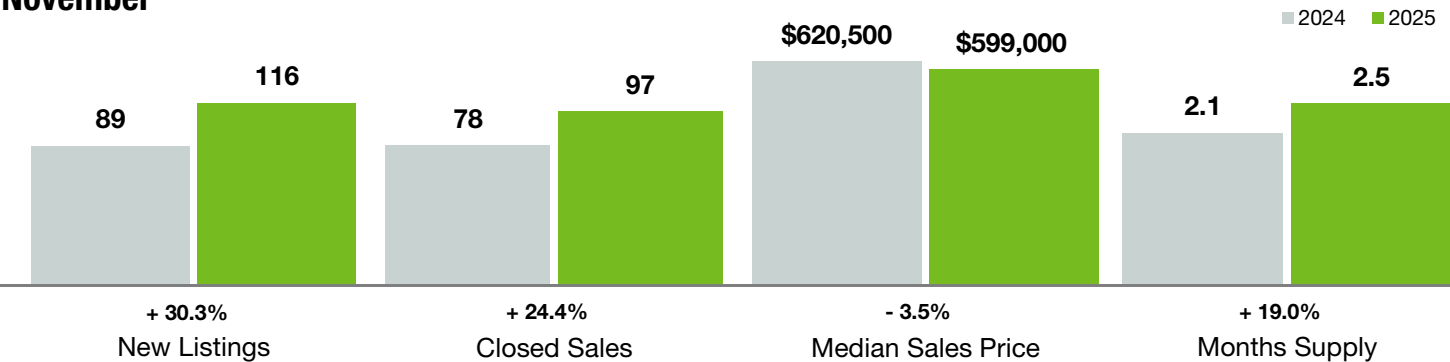
Huntersville

North Carolina

Key Metrics	November			Year to Date		
	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	89	116	+ 30.3%	1,362	1,597	+ 17.3%
Pending Sales	74	101	+ 36.5%	1,071	1,227	+ 14.6%
Closed Sales	78	97	+ 24.4%	1,093	1,178	+ 7.8%
Median Sales Price*	\$620,500	\$599,000	- 3.5%	\$544,500	\$589,500	+ 8.3%
Average Sales Price*	\$670,701	\$691,965	+ 3.2%	\$616,164	\$667,776	+ 8.4%
Percent of Original List Price Received*	96.6%	95.7%	- 0.9%	98.5%	97.3%	- 1.2%
List to Close	104	100	- 3.8%	84	92	+ 9.5%
Days on Market Until Sale	45	55	+ 22.2%	30	46	+ 53.3%
Cumulative Days on Market Until Sale	50	60	+ 20.0%	30	50	+ 66.7%
Average List Price	\$611,825	\$609,347	- 0.4%	\$637,289	\$665,603	+ 4.4%
Inventory of Homes for Sale	199	274	+ 37.7%	--	--	--
Months Supply of Inventory	2.1	2.5	+ 19.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Median Sales Price

Rolling 12-Month Calculation

