

Local Market Update for November 2025

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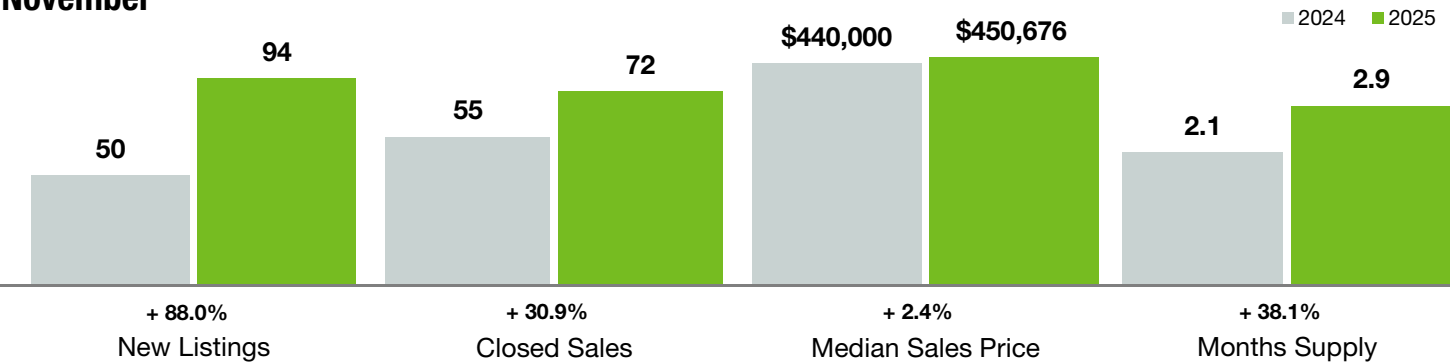
Indian Trail

North Carolina

Key Metrics	November			Year to Date		
	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	50	94	+ 88.0%	702	944	+ 34.5%
Pending Sales	51	84	+ 64.7%	560	723	+ 29.1%
Closed Sales	55	72	+ 30.9%	546	637	+ 16.7%
Median Sales Price*	\$440,000	\$450,676	+ 2.4%	\$440,000	\$454,511	+ 3.3%
Average Sales Price*	\$450,462	\$470,776	+ 4.5%	\$464,809	\$475,971	+ 2.4%
Percent of Original List Price Received*	97.0%	95.8%	- 1.2%	97.9%	97.1%	- 0.8%
List to Close	81	110	+ 35.8%	77	100	+ 29.9%
Days on Market Until Sale	41	55	+ 34.1%	33	47	+ 42.4%
Cumulative Days on Market Until Sale	49	55	+ 12.2%	35	46	+ 31.4%
Average List Price	\$474,338	\$472,261	- 0.4%	\$479,414	\$487,188	+ 1.6%
Inventory of Homes for Sale	105	182	+ 73.3%	--	--	--
Months Supply of Inventory	2.1	2.9	+ 38.1%	--	--	--

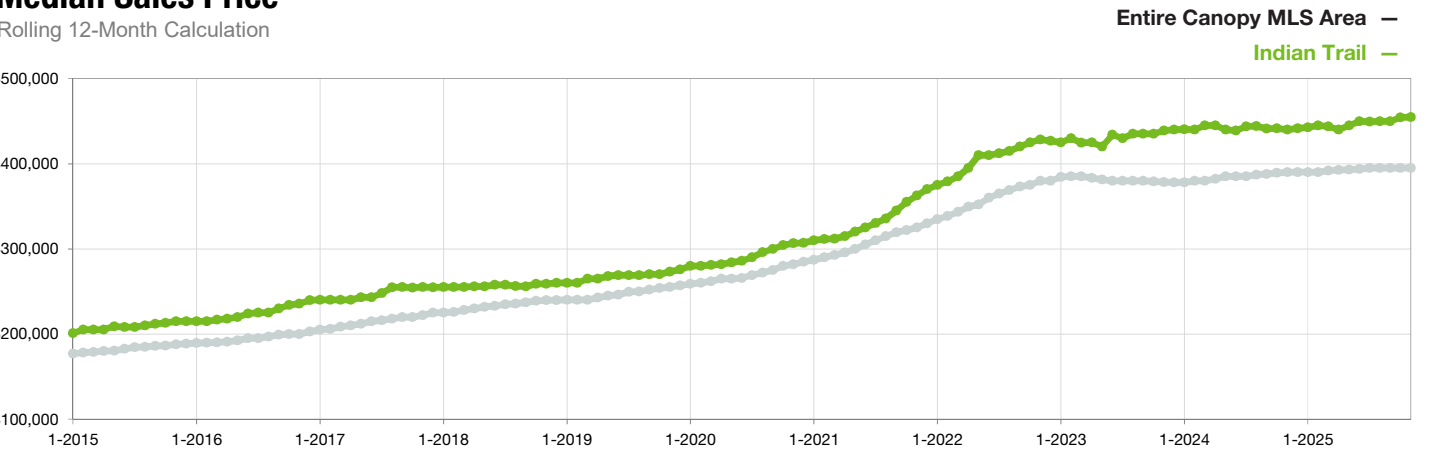
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Median Sales Price

Rolling 12-Month Calculation



Current as of December 5, 2025. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2025 ShowingTime Plus, LLC.