

Local Market Update for November 2025

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



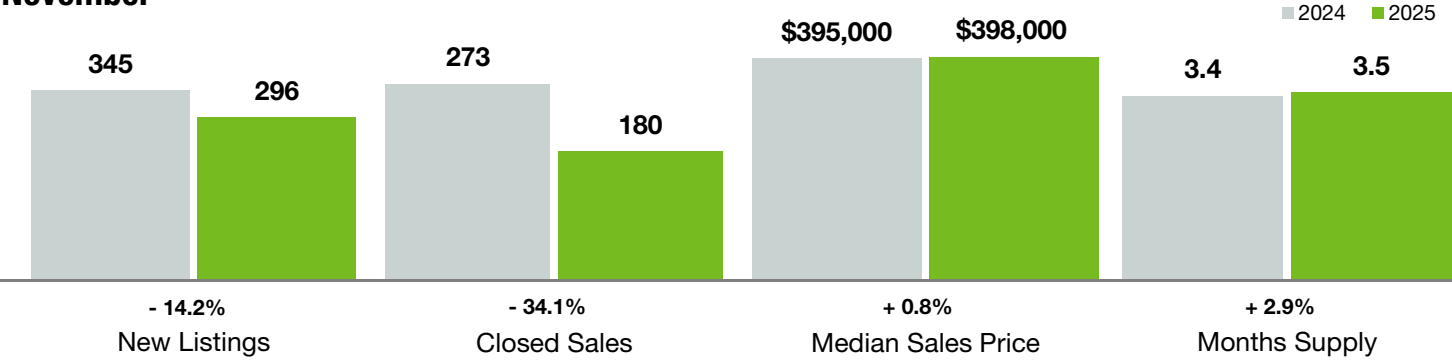
Iredell County

North Carolina

Key Metrics	November			Year to Date		
	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	345	296	- 14.2%	4,353	4,351	- 0.0%
Pending Sales	244	239	- 2.0%	3,206	3,137	- 2.2%
Closed Sales	273	180	- 34.1%	3,153	3,045	- 3.4%
Median Sales Price*	\$395,000	\$398,000	+ 0.8%	\$388,900	\$397,000	+ 2.1%
Average Sales Price*	\$482,832	\$536,531	+ 11.1%	\$514,163	\$543,849	+ 5.8%
Percent of Original List Price Received*	95.2%	93.7%	- 1.6%	95.8%	95.1%	- 0.7%
List to Close	94	105	+ 11.7%	96	102	+ 6.3%
Days on Market Until Sale	46	63	+ 37.0%	45	57	+ 26.7%
Cumulative Days on Market Until Sale	50	71	+ 42.0%	52	65	+ 25.0%
Average List Price	\$531,005	\$607,176	+ 14.3%	\$579,340	\$617,981	+ 6.7%
Inventory of Homes for Sale	957	954	- 0.3%	--	--	--
Months Supply of Inventory	3.4	3.5	+ 2.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Median Sales Price

Rolling 12-Month Calculation

