

# Local Market Update for November 2025

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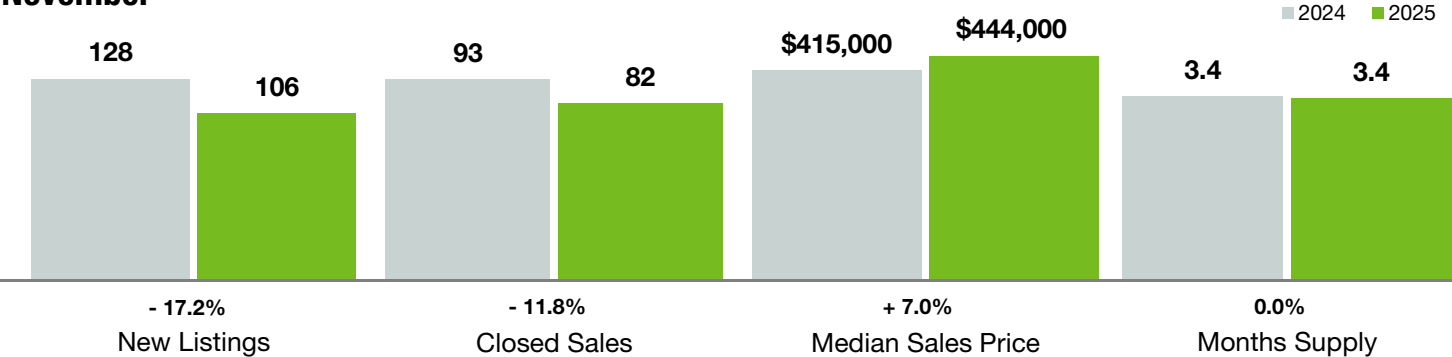
## Lincoln County

North Carolina

Key Metrics	November			Year to Date		
	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	128	106	- 17.2%	1,668	1,893	+ 13.5%
Pending Sales	93	101	+ 8.6%	1,204	1,332	+ 10.6%
Closed Sales	93	82	- 11.8%	1,184	1,301	+ 9.9%
Median Sales Price*	\$415,000	\$444,000	+ 7.0%	\$425,000	\$422,000	- 0.7%
Average Sales Price*	\$477,966	\$503,076	+ 5.3%	\$509,487	\$511,066	+ 0.3%
Percent of Original List Price Received*	95.1%	94.4%	- 0.7%	96.3%	94.9%	- 1.5%
List to Close	89	115	+ 29.2%	95	104	+ 9.5%
Days on Market Until Sale	51	66	+ 29.4%	43	59	+ 37.2%
Cumulative Days on Market Until Sale	59	83	+ 40.7%	48	64	+ 33.3%
Average List Price	\$583,732	\$640,125	+ 9.7%	\$566,934	\$592,162	+ 4.4%
Inventory of Homes for Sale	357	396	+ 10.9%	--	--	--
Months Supply of Inventory	3.4	3.4	0.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### November



### Median Sales Price

Rolling 12-Month Calculation

