## **Local Market Update for November 2025**



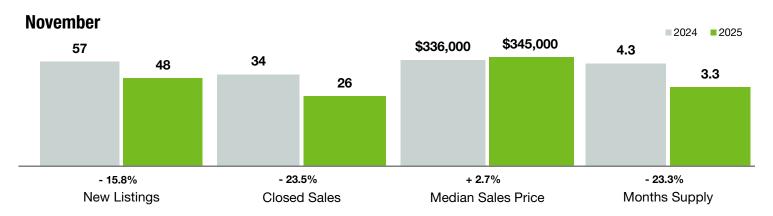
A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION FOR MORE INFORMATION, CONTACT A REALTOR®

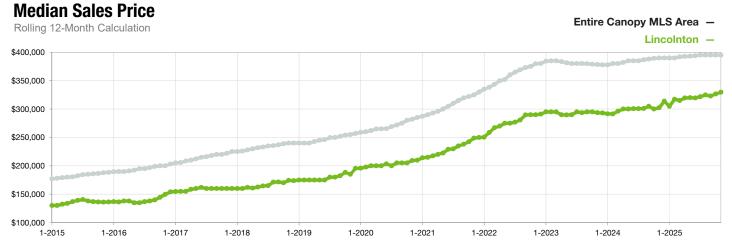
## Lincolnton

North Carolina

	November			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	57	48	- 15.8%	601	664	+ 10.5%
Pending Sales	34	42	+ 23.5%	400	497	+ 24.3%
Closed Sales	34	26	- 23.5%	392	486	+ 24.0%
Median Sales Price*	\$336,000	\$345,000	+ 2.7%	\$315,000	\$330,000	+ 4.8%
Average Sales Price*	\$354,024	\$365,987	+ 3.4%	\$334,375	\$352,228	+ 5.3%
Percent of Original List Price Received*	96.5%	95.9%	- 0.6%	95.3%	94.7%	- 0.6%
List to Close	70	98	+ 40.0%	87	102	+ 17.2%
Days on Market Until Sale	35	55	+ 57.1%	40	59	+ 47.5%
Cumulative Days on Market Until Sale	49	76	+ 55.1%	50	70	+ 40.0%
Average List Price	\$356,404	\$440,637	+ 23.6%	\$358,038	\$378,800	+ 5.8%
Inventory of Homes for Sale	149	147	- 1.3%			
Months Supply of Inventory	4.3	3.3	- 23.3%			

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





Current as of December 5, 2025. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2025 ShowingTime Plus, LLC.