

Local Market Update for November 2025

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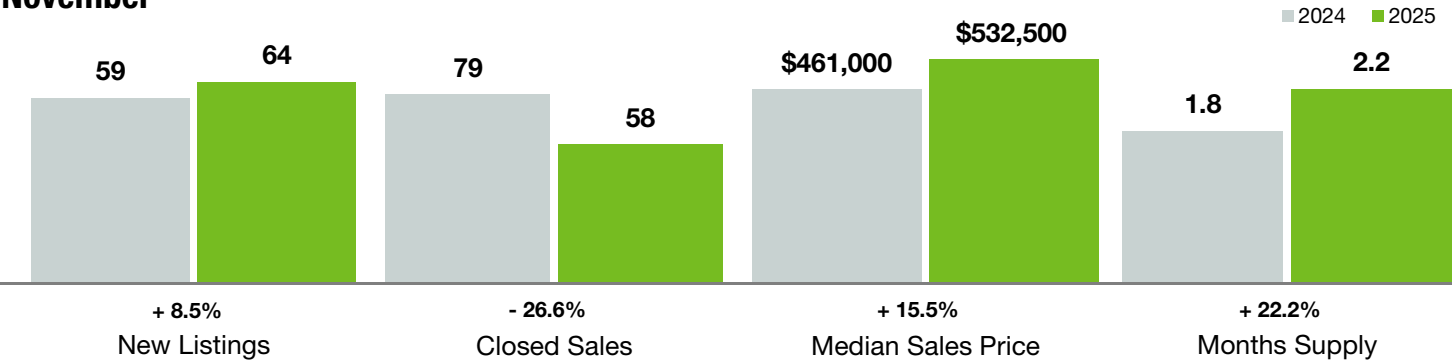
Matthews

North Carolina

Key Metrics	November			Year to Date		
	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	59	64	+ 8.5%	1,055	1,182	+ 12.0%
Pending Sales	63	62	- 1.6%	852	922	+ 8.2%
Closed Sales	79	58	- 26.6%	804	912	+ 13.4%
Median Sales Price*	\$461,000	\$532,500	+ 15.5%	\$530,000	\$550,000	+ 3.8%
Average Sales Price*	\$522,027	\$596,186	+ 14.2%	\$621,414	\$626,350	+ 0.8%
Percent of Original List Price Received*	95.7%	95.7%	0.0%	98.7%	97.6%	- 1.1%
List to Close	79	109	+ 38.0%	63	77	+ 22.2%
Days on Market Until Sale	38	53	+ 39.5%	23	31	+ 34.8%
Cumulative Days on Market Until Sale	42	57	+ 35.7%	24	35	+ 45.8%
Average List Price	\$629,802	\$618,357	- 1.8%	\$630,498	\$646,984	+ 2.6%
Inventory of Homes for Sale	130	181	+ 39.2%	--	--	--
Months Supply of Inventory	1.8	2.2	+ 22.2%	--	--	--

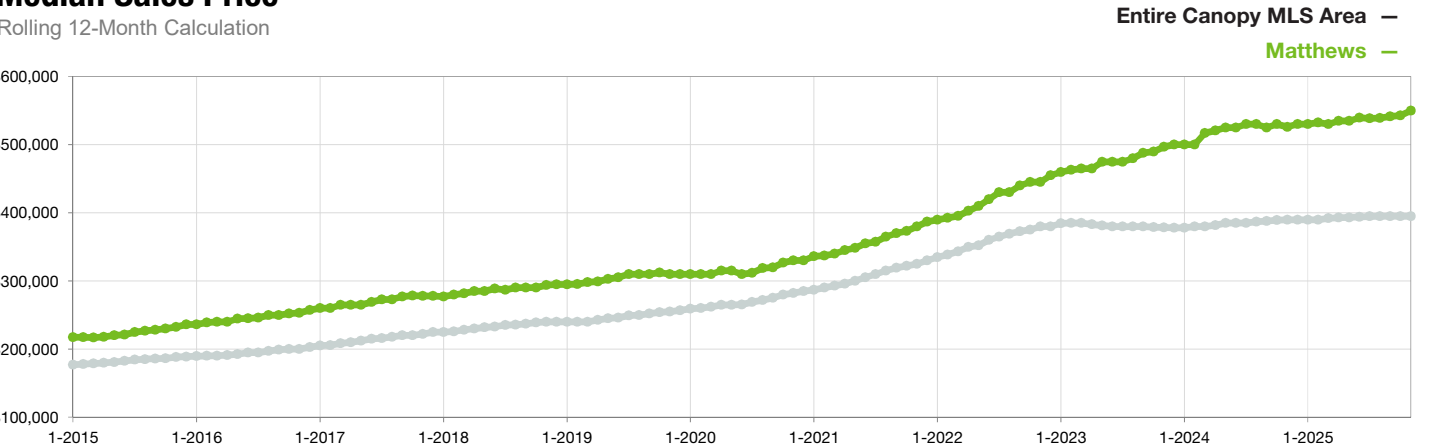
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Median Sales Price

Rolling 12-Month Calculation



Current as of December 5, 2025. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2025 ShowingTime Plus, LLC.