

# Local Market Update for November 2025

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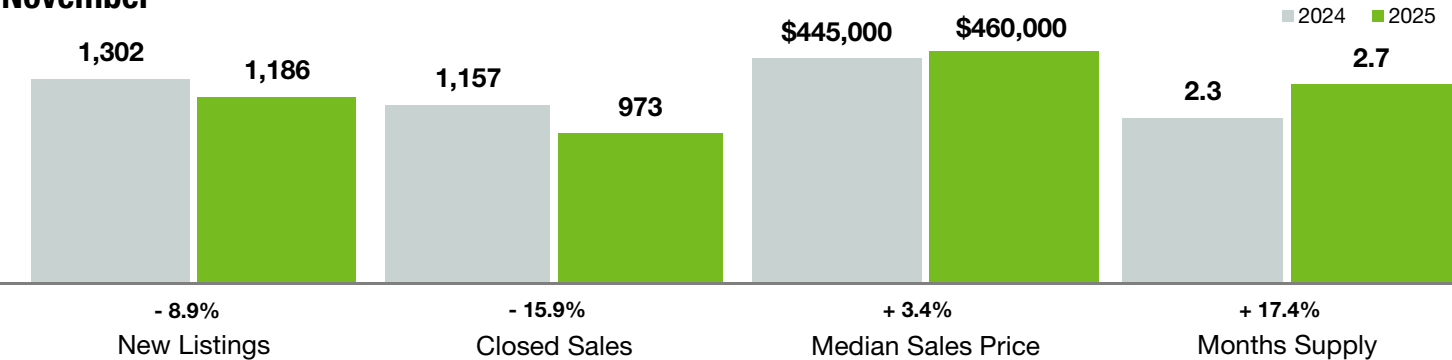
## Mecklenburg County

North Carolina

Key Metrics	November			Year to Date		
	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	1,302	1,186	- 8.9%	18,403	19,738	+ 7.3%
Pending Sales	1,066	1,092	+ 2.4%	14,343	14,599	+ 1.8%
Closed Sales	1,157	973	- 15.9%	14,113	14,164	+ 0.4%
Median Sales Price*	\$445,000	\$460,000	+ 3.4%	\$445,000	\$453,000	+ 1.8%
Average Sales Price*	\$591,170	\$638,062	+ 7.9%	\$594,329	\$611,501	+ 2.9%
Percent of Original List Price Received*	96.5%	95.6%	- 0.9%	97.9%	96.7%	- 1.2%
List to Close	88	93	+ 5.7%	81	88	+ 8.6%
Days on Market Until Sale	40	49	+ 22.5%	32	43	+ 34.4%
Cumulative Days on Market Until Sale	45	55	+ 22.2%	35	48	+ 37.1%
Average List Price	\$567,425	\$606,171	+ 6.8%	\$608,347	\$629,382	+ 3.5%
Inventory of Homes for Sale	2,893	3,546	+ 22.6%	--	--	--
Months Supply of Inventory	2.3	2.7	+ 17.4%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### November



### Median Sales Price

Rolling 12-Month Calculation

