

Local Market Update for November 2025

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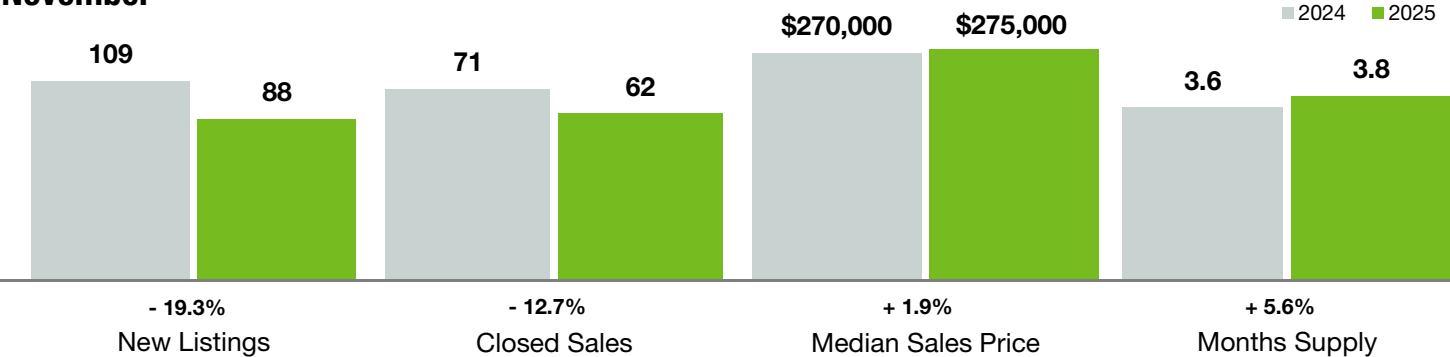
Salisbury

North Carolina

Key Metrics	November			Year to Date		
	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	109	88	- 19.3%	1,172	1,342	+ 14.5%
Pending Sales	74	89	+ 20.3%	844	961	+ 13.9%
Closed Sales	71	62	- 12.7%	807	901	+ 11.6%
Median Sales Price*	\$270,000	\$275,000	+ 1.9%	\$279,920	\$299,793	+ 7.1%
Average Sales Price*	\$288,749	\$299,764	+ 3.8%	\$315,273	\$327,896	+ 4.0%
Percent of Original List Price Received*	95.3%	92.5%	- 2.9%	94.9%	94.1%	- 0.8%
List to Close	87	110	+ 26.4%	90	98	+ 8.9%
Days on Market Until Sale	47	61	+ 29.8%	46	56	+ 21.7%
Cumulative Days on Market Until Sale	46	65	+ 41.3%	52	65	+ 25.0%
Average List Price	\$300,818	\$327,035	+ 8.7%	\$335,324	\$350,994	+ 4.7%
Inventory of Homes for Sale	265	323	+ 21.9%	--	--	--
Months Supply of Inventory	3.6	3.8	+ 5.6%	--	--	--

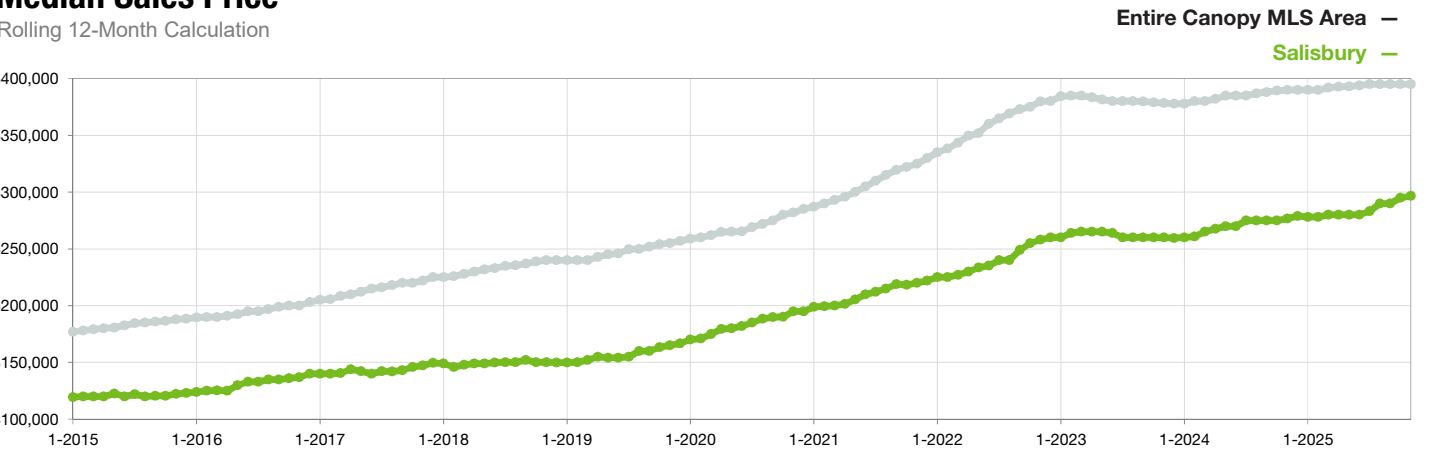
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Median Sales Price

Rolling 12-Month Calculation



Current as of December 5, 2025. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2025 ShowingTime Plus, LLC.