Local Market Update for November 2025



A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION FOR MORE INFORMATION, CONTACT A REALTOR®

Union County

North Carolina

	November			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	280	316	+ 12.9%	4,116	4,661	+ 13.2%
Pending Sales	229	304	+ 32.8%	3,207	3,500	+ 9.1%
Closed Sales	273	291	+ 6.6%	3,096	3,371	+ 8.9%
Median Sales Price*	\$448,000	\$479,000	+ 6.9%	\$460,000	\$485,000	+ 5.4%
Average Sales Price*	\$529,882	\$575,755	+ 8.7%	\$583,866	\$617,216	+ 5.7%
Percent of Original List Price Received*	96.6%	95.2%	- 1.4%	97.7%	96.5%	- 1.2%
List to Close	102	101	- 1.0%	84	99	+ 17.9%
Days on Market Until Sale	57	56	- 1.8%	38	51	+ 34.2%
Cumulative Days on Market Until Sale	51	60	+ 17.6%	36	53	+ 47.2%
Average List Price	\$610,483	\$614,565	+ 0.7%	\$613,188	\$663,112	+ 8.1%
Inventory of Homes for Sale	703	897	+ 27.6%			
Months Supply of Inventory	2.5	2.9	+ 16.0%			

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



