Local Market Update for November 2025



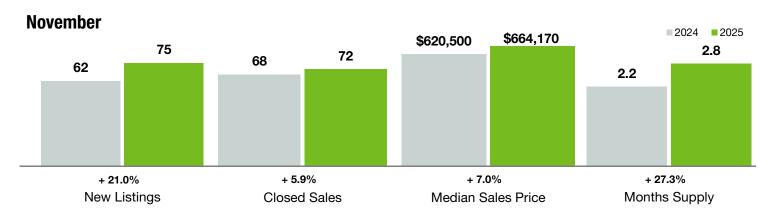
A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION FOR MORE INFORMATION, CONTACT A REALTOR®

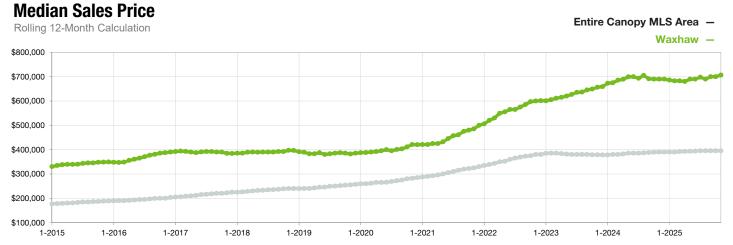
Waxhaw

North Carolina

	November			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	62	75	+ 21.0%	1,065	1,221	+ 14.6%
Pending Sales	56	62	+ 10.7%	822	881	+ 7.2%
Closed Sales	68	72	+ 5.9%	783	880	+ 12.4%
Median Sales Price*	\$620,500	\$664,170	+ 7.0%	\$699,000	\$720,000	+ 3.0%
Average Sales Price*	\$682,883	\$759,037	+ 11.2%	\$808,997	\$856,809	+ 5.9%
Percent of Original List Price Received*	95.7%	94.3%	- 1.5%	98.3%	96.5%	- 1.8%
List to Close	102	103	+ 1.0%	80	94	+ 17.5%
Days on Market Until Sale	69	63	- 8.7%	40	55	+ 37.5%
Cumulative Days on Market Until Sale	46	67	+ 45.7%	31	54	+ 74.2%
Average List Price	\$773,861	\$807,590	+ 4.4%	\$841,959	\$917,232	+ 8.9%
Inventory of Homes for Sale	158	220	+ 39.2%			
Months Supply of Inventory	2.2	2.8	+ 27.3%			

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





Current as of December 5, 2025. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2025 ShowingTime Plus, LLC.