

Local Market Update for December 2025

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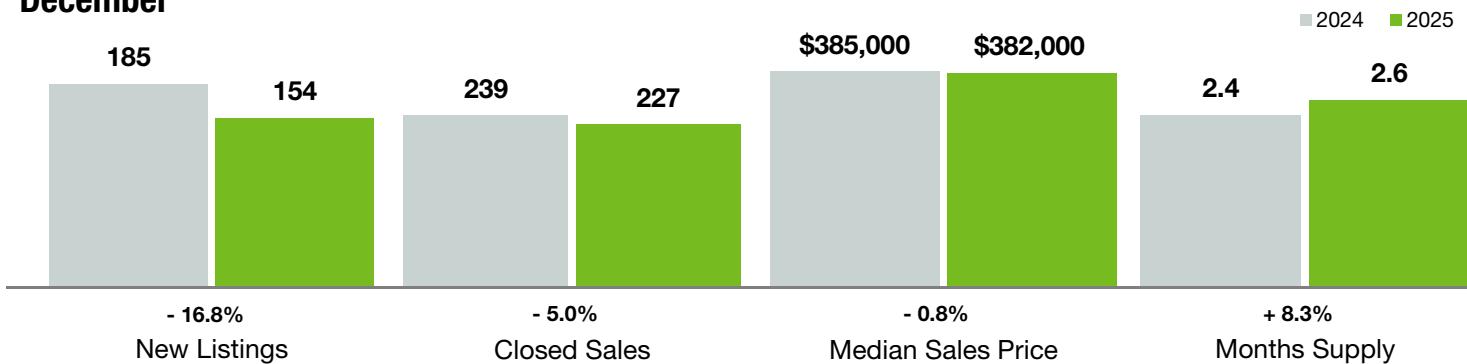
Cabarrus County

North Carolina

Key Metrics	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	185	154	- 16.8%	3,777	3,872	+ 2.5%
Pending Sales	168	196	+ 16.7%	2,868	2,954	+ 3.0%
Closed Sales	239	227	- 5.0%	2,951	2,943	- 0.3%
Median Sales Price*	\$385,000	\$382,000	- 0.8%	\$395,000	\$385,900	- 2.3%
Average Sales Price*	\$419,053	\$446,270	+ 6.5%	\$431,261	\$437,412	+ 1.4%
Percent of Original List Price Received*	94.8%	94.1%	- 0.7%	97.0%	95.4%	- 1.6%
List to Close	92	93	+ 1.1%	89	94	+ 5.6%
Days on Market Until Sale	50	53	+ 6.0%	38	51	+ 34.2%
Cumulative Days on Market Until Sale	56	62	+ 10.7%	40	56	+ 40.0%
Average List Price	\$442,574	\$433,366	- 2.1%	\$443,261	\$457,525	+ 3.2%
Inventory of Homes for Sale	568	636	+ 12.0%	--	--	--
Months Supply of Inventory	2.4	2.6	+ 8.3%	--	--	--

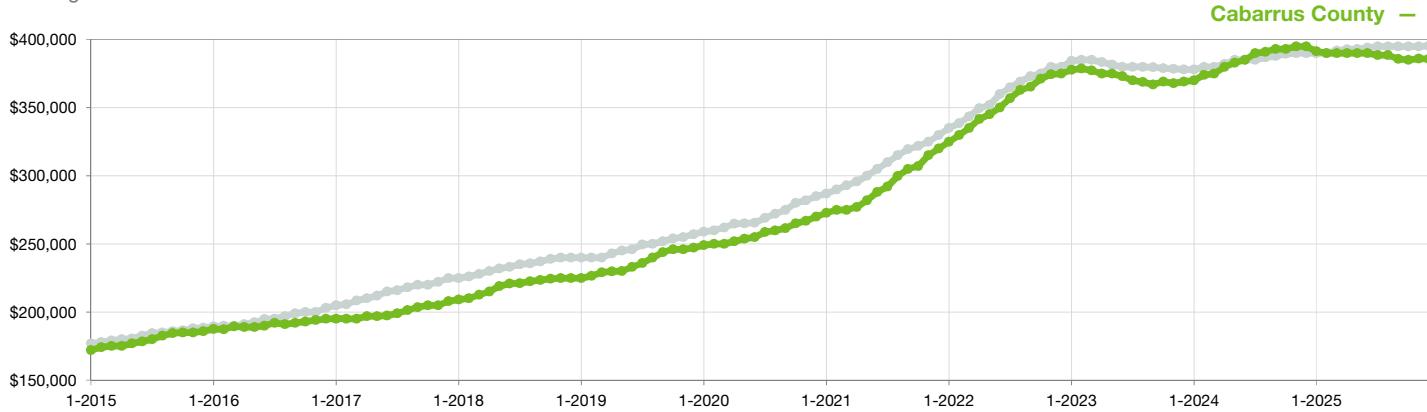
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Median Sales Price

Rolling 12-Month Calculation



Current as of January 5, 2026. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2026 ShowingTime Plus, LLC.