

# Local Market Update for December 2025

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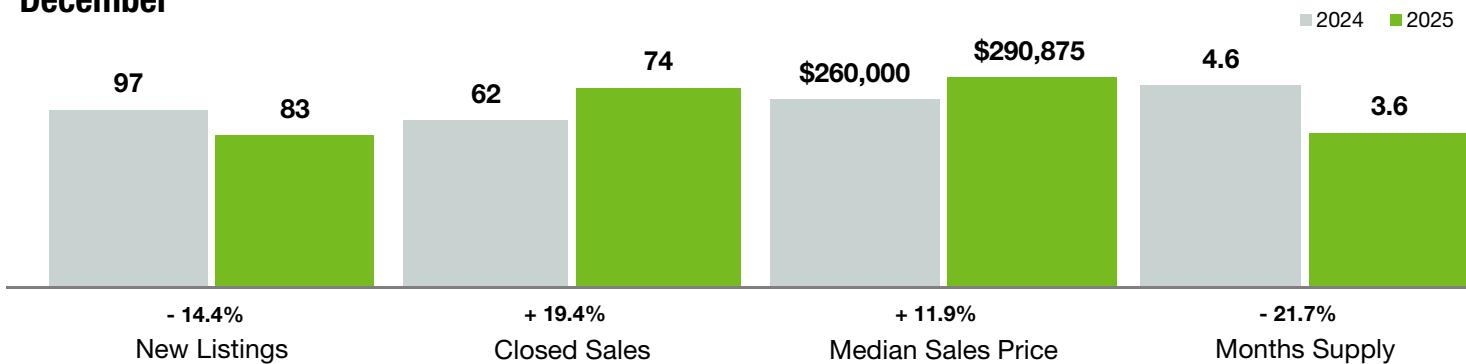
## Cleveland County

North Carolina

Key Metrics	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	97	83	- 14.4%	1,391	1,454	+ 4.5%
Pending Sales	57	58	+ 1.8%	914	1,037	+ 13.5%
Closed Sales	62	74	+ 19.4%	913	1,018	+ 11.5%
Median Sales Price*	\$260,000	<b>\$290,875</b>	+ 11.9%	\$258,990	<b>\$265,000</b>	+ 2.3%
Average Sales Price*	\$301,880	<b>\$317,450</b>	+ 5.2%	\$291,000	<b>\$290,223</b>	- 0.3%
Percent of Original List Price Received*	93.2%	<b>94.4%</b>	+ 1.3%	94.8%	<b>93.4%</b>	- 1.5%
List to Close	96	<b>109</b>	+ 13.5%	96	<b>110</b>	+ 14.6%
Days on Market Until Sale	56	<b>65</b>	+ 16.1%	52	<b>66</b>	+ 26.9%
Cumulative Days on Market Until Sale	63	<b>88</b>	+ 39.7%	65	<b>80</b>	+ 23.1%
Average List Price	\$291,621	<b>\$280,539</b>	- 3.8%	\$301,879	<b>\$314,115</b>	+ 4.1%
Inventory of Homes for Sale	354	<b>307</b>	- 13.3%	--	--	--
Months Supply of Inventory	4.6	<b>3.6</b>	- 21.7%	--	--	--

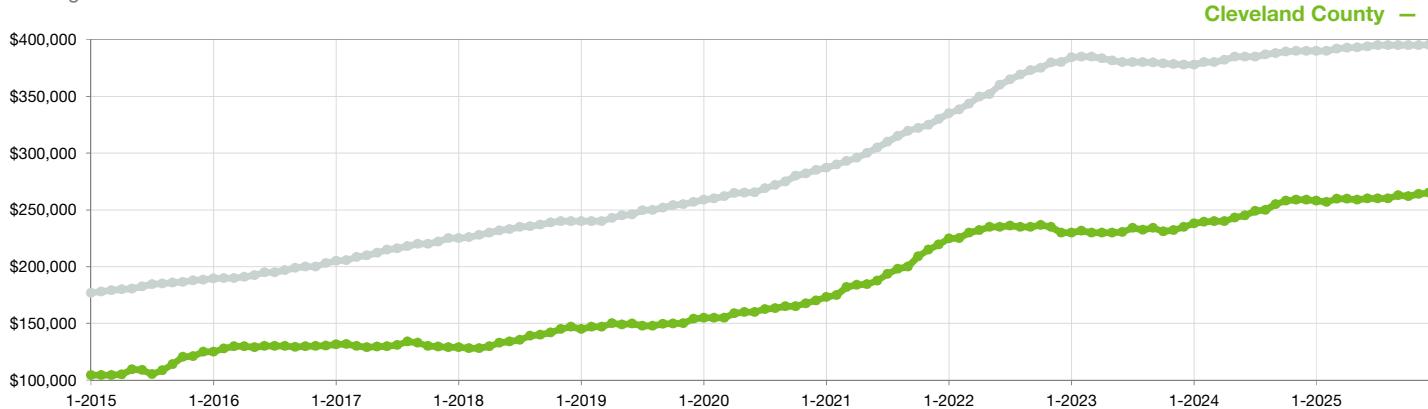
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### December



### Median Sales Price

Rolling 12-Month Calculation



Current as of January 5, 2026. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2026 ShowingTime Plus, LLC.