

Local Market Update for December 2025

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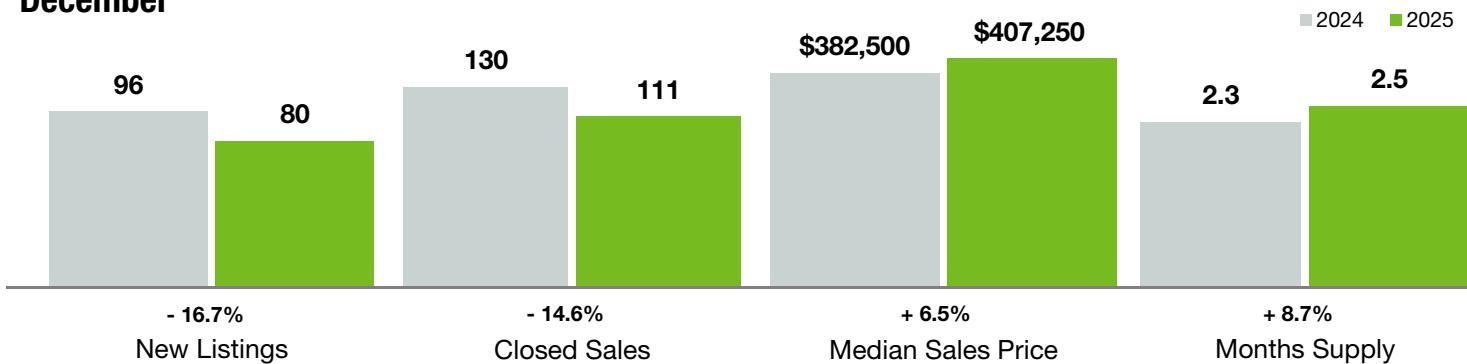
Concord

North Carolina

Key Metrics	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	96	80	- 16.7%	1,981	2,077	+ 4.8%
Pending Sales	91	102	+ 12.1%	1,513	1,566	+ 3.5%
Closed Sales	130	111	- 14.6%	1,514	1,561	+ 3.1%
Median Sales Price*	\$382,500	\$407,250	+ 6.5%	\$389,000	\$383,260	- 1.5%
Average Sales Price*	\$430,547	\$462,555	+ 7.4%	\$433,777	\$440,852	+ 1.6%
Percent of Original List Price Received*	94.7%	94.5%	- 0.2%	96.4%	95.5%	- 0.9%
List to Close	90	91	+ 1.1%	79	91	+ 15.2%
Days on Market Until Sale	50	54	+ 8.0%	37	48	+ 29.7%
Cumulative Days on Market Until Sale	59	57	- 3.4%	41	53	+ 29.3%
Average List Price	\$438,291	\$422,148	- 3.7%	\$454,029	\$459,683	+ 1.2%
Inventory of Homes for Sale	288	327	+ 13.5%	--	--	--
Months Supply of Inventory	2.3	2.5	+ 8.7%	--	--	--

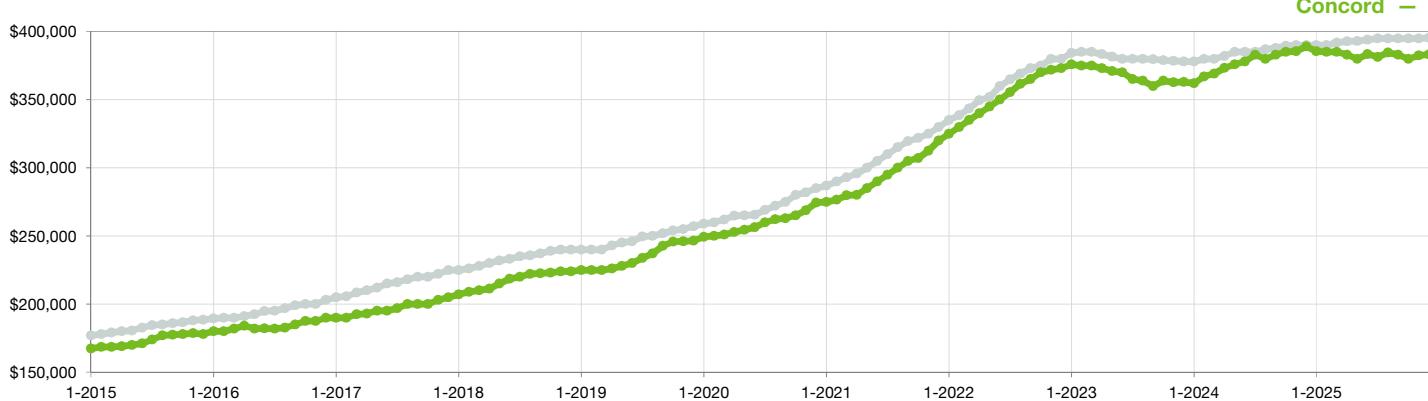
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Median Sales Price

Rolling 12-Month Calculation



Current as of January 5, 2026. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2026 ShowingTime Plus, LLC.