

Local Market Update for December 2025

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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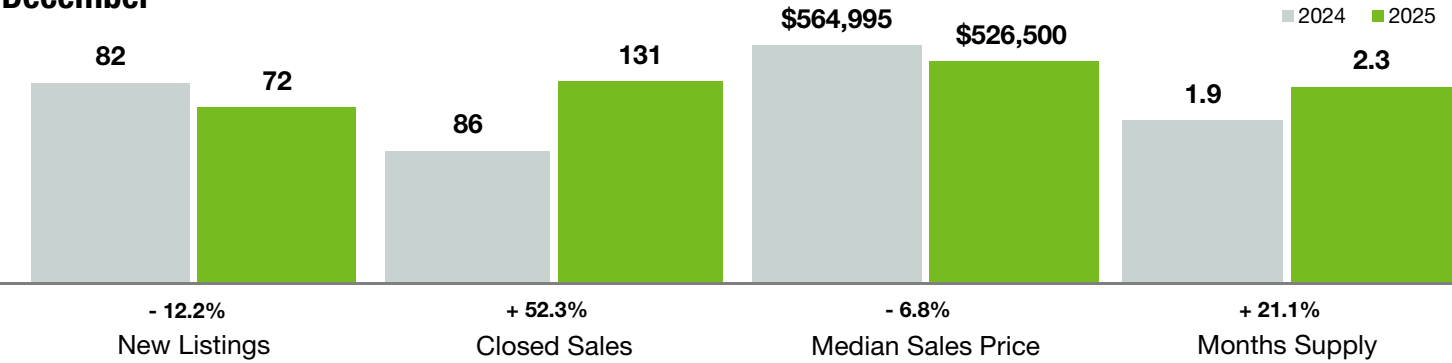
Huntersville

North Carolina

Key Metrics	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	82	72	- 12.2%	1,444	1,673	+ 15.9%
Pending Sales	81	68	- 16.0%	1,152	1,293	+ 12.2%
Closed Sales	86	131	+ 52.3%	1,179	1,310	+ 11.1%
Median Sales Price*	\$564,995	\$526,500	- 6.8%	\$545,000	\$579,010	+ 6.2%
Average Sales Price*	\$676,180	\$619,025	- 8.5%	\$620,541	\$662,814	+ 6.8%
Percent of Original List Price Received*	95.6%	95.5%	- 0.1%	98.3%	97.1%	- 1.2%
List to Close	97	109	+ 12.4%	85	94	+ 10.6%
Days on Market Until Sale	55	59	+ 7.3%	32	47	+ 46.9%
Cumulative Days on Market Until Sale	51	60	+ 17.6%	32	51	+ 59.4%
Average List Price	\$777,783	\$671,680	- 13.6%	\$645,132	\$665,260	+ 3.1%
Inventory of Homes for Sale	180	243	+ 35.0%	--	--	--
Months Supply of Inventory	1.9	2.3	+ 21.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Median Sales Price

Rolling 12-Month Calculation

