

# Local Market Update for December 2025

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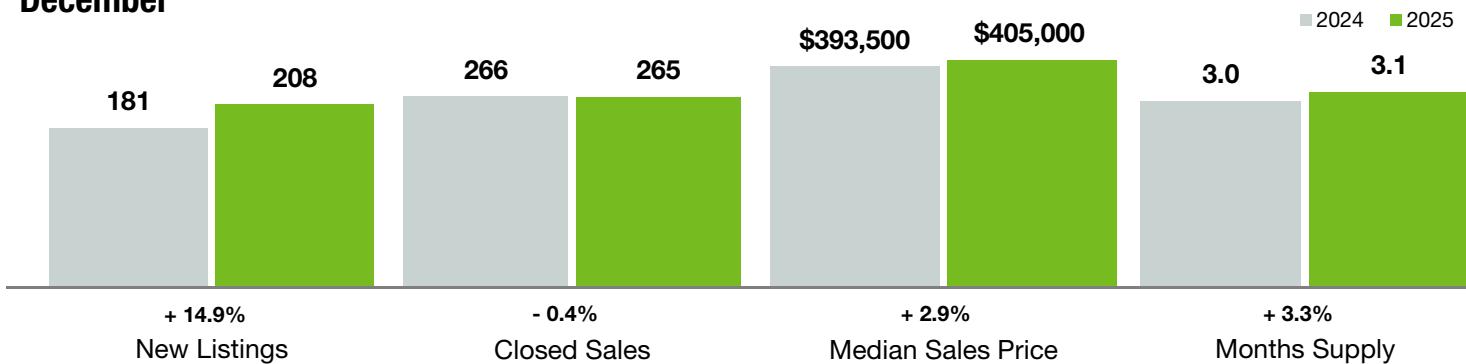
## Iredell County

North Carolina

Key Metrics	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	181	208	+ 14.9%	4,535	4,563	+ 0.6%
Pending Sales	175	186	+ 6.3%	3,382	3,306	- 2.2%
Closed Sales	266	265	- 0.4%	3,419	3,322	- 2.8%
Median Sales Price*	\$393,500	<b>\$405,000</b>	+ 2.9%	\$389,000	<b>\$398,000</b>	+ 2.3%
Average Sales Price*	\$508,337	<b>\$539,890</b>	+ 6.2%	\$513,710	<b>\$543,181</b>	+ 5.7%
Percent of Original List Price Received*	95.0%	<b>92.7%</b>	- 2.4%	95.7%	<b>94.9%</b>	- 0.8%
List to Close	100	120	+ 20.0%	96	104	+ 8.3%
Days on Market Until Sale	53	73	+ 37.7%	46	59	+ 28.3%
Cumulative Days on Market Until Sale	57	89	+ 56.1%	52	67	+ 28.8%
Average List Price	\$484,372	<b>\$505,160</b>	+ 4.3%	\$575,567	<b>\$611,931</b>	+ 6.3%
Inventory of Homes for Sale	846	866	+ 2.4%	--	--	--
Months Supply of Inventory	3.0	<b>3.1</b>	+ 3.3%	--	--	--

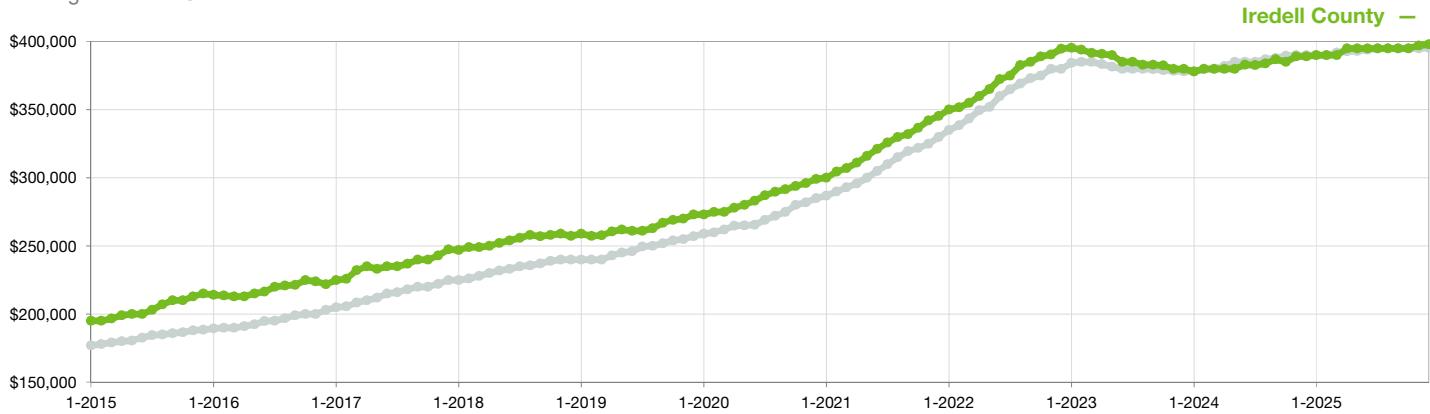
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### December



### Median Sales Price

Rolling 12-Month Calculation



Current as of January 5, 2026. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2026 ShowingTime Plus, LLC.