

# Local Market Update for December 2025

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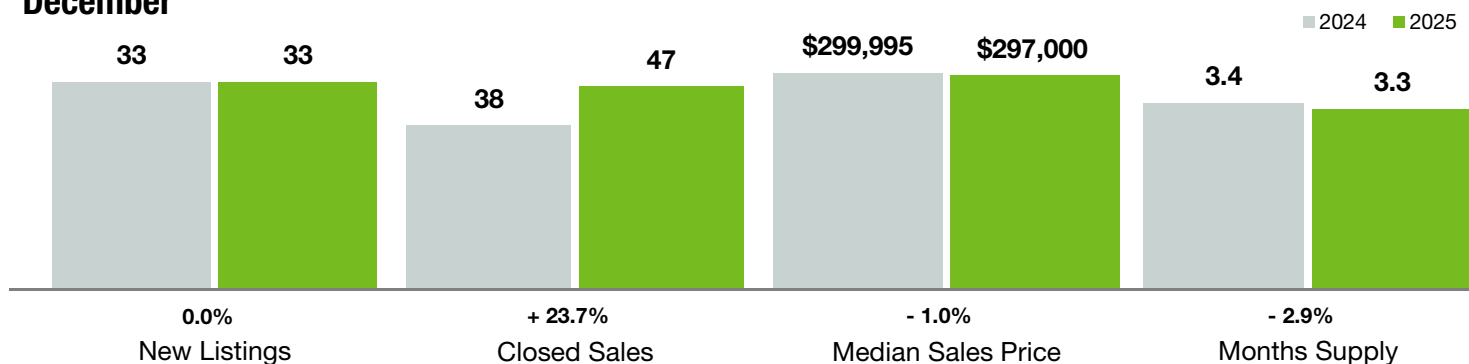
## Lincoln County

North Carolina

Key Metrics	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	33	33	0.0%	634	699	+ 10.3%
Pending Sales	42	23	- 45.2%	441	520	+ 17.9%
Closed Sales	38	47	+ 23.7%	429	534	+ 24.5%
Median Sales Price*	\$299,995	\$297,000	- 1.0%	\$309,500	\$325,000	+ 5.0%
Average Sales Price*	\$304,452	\$298,279	- 2.0%	\$330,467	\$347,373	+ 5.1%
Percent of Original List Price Received*	94.8%	94.3%	- 0.5%	95.3%	94.6%	- 0.7%
List to Close	92	95	+ 3.3%	87	101	+ 16.1%
Days on Market Until Sale	47	49	+ 4.3%	41	58	+ 41.5%
Cumulative Days on Market Until Sale	57	62	+ 8.8%	51	69	+ 35.3%
Average List Price	\$342,420	\$341,345	- 0.3%	\$357,241	\$376,192	+ 5.3%
Inventory of Homes for Sale	126	144	+ 14.3%	--	--	--
Months Supply of Inventory	3.4	3.3	- 2.9%	--	--	--

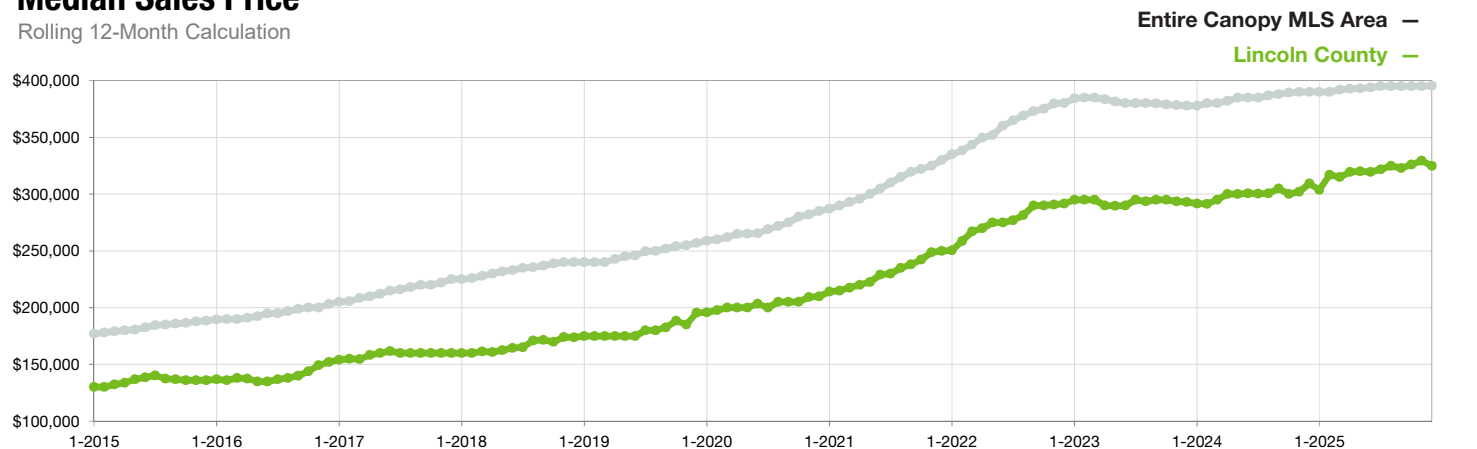
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### December



### Median Sales Price

Rolling 12-Month Calculation



Current as of January 5, 2026. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2026 ShowingTime Plus, LLC.