

Local Market Update for December 2025

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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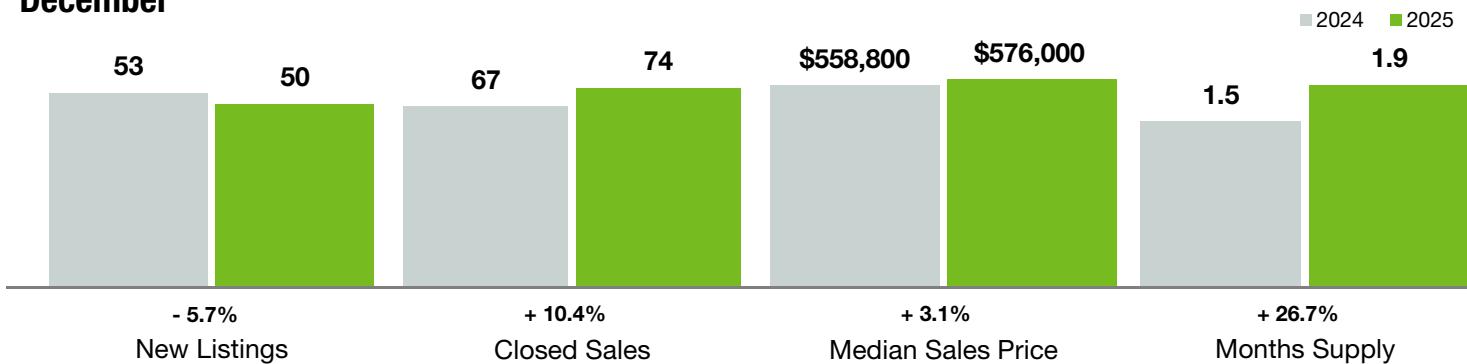
Matthews

North Carolina

Key Metrics	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	53	50	- 5.7%	1,108	1,233	+ 11.3%
Pending Sales	50	60	+ 20.0%	902	979	+ 8.5%
Closed Sales	67	74	+ 10.4%	871	987	+ 13.3%
Median Sales Price*	\$558,800	\$576,000	+ 3.1%	\$530,000	\$550,000	+ 3.8%
Average Sales Price*	\$618,550	\$657,318	+ 6.3%	\$621,194	\$628,445	+ 1.2%
Percent of Original List Price Received*	95.6%	95.6%	0.0%	98.4%	97.5%	- 0.9%
List to Close	91	88	- 3.3%	65	78	+ 20.0%
Days on Market Until Sale	50	47	- 6.0%	25	32	+ 28.0%
Cumulative Days on Market Until Sale	49	52	+ 6.1%	26	36	+ 38.5%
Average List Price	\$543,541	\$557,095	+ 2.5%	\$626,345	\$642,493	+ 2.6%
Inventory of Homes for Sale	115	152	+ 32.2%	--	--	--
Months Supply of Inventory	1.5	1.9	+ 26.7%	--	--	--

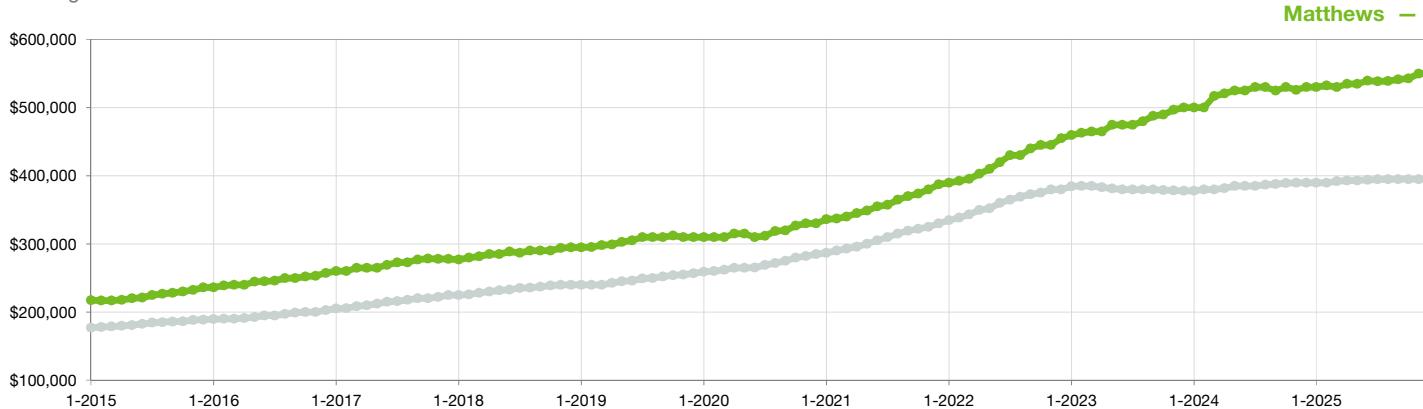
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Median Sales Price

Rolling 12-Month Calculation



Current as of January 5, 2026. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2026 ShowingTime Plus, LLC.