

# Local Market Update for December 2025

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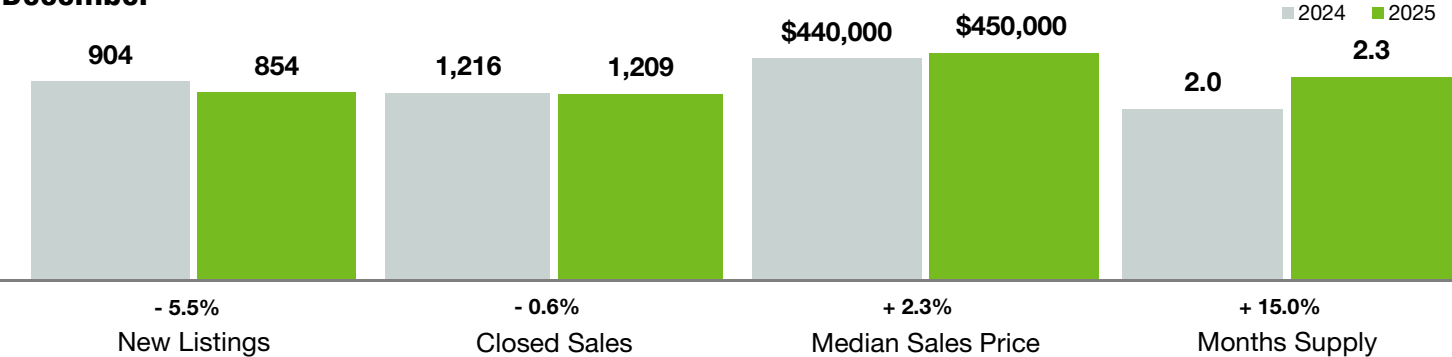
## Mecklenburg County

North Carolina

Key Metrics	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	904	854	- 5.5%	19,309	20,611	+ 6.7%
Pending Sales	902	845	- 6.3%	15,247	15,396	+ 1.0%
Closed Sales	1,216	1,209	- 0.6%	15,328	15,406	+ 0.5%
Median Sales Price*	\$440,000	\$450,000	+ 2.3%	\$445,000	\$452,000	+ 1.6%
Average Sales Price*	\$572,669	\$616,218	+ 7.6%	\$592,630	\$611,220	+ 3.1%
Percent of Original List Price Received*	95.8%	95.1%	- 0.7%	97.8%	96.6%	- 1.2%
List to Close	95	101	+ 6.3%	82	89	+ 8.5%
Days on Market Until Sale	49	56	+ 14.3%	34	44	+ 29.4%
Cumulative Days on Market Until Sale	52	64	+ 23.1%	36	49	+ 36.1%
Average List Price	\$556,836	\$562,068	+ 0.9%	\$605,980	\$625,929	+ 3.3%
Inventory of Homes for Sale	2,508	3,001	+ 19.7%	--	--	--
Months Supply of Inventory	2.0	2.3	+ 15.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### December



### Median Sales Price

Rolling 12-Month Calculation

