

Local Market Update for December 2025

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



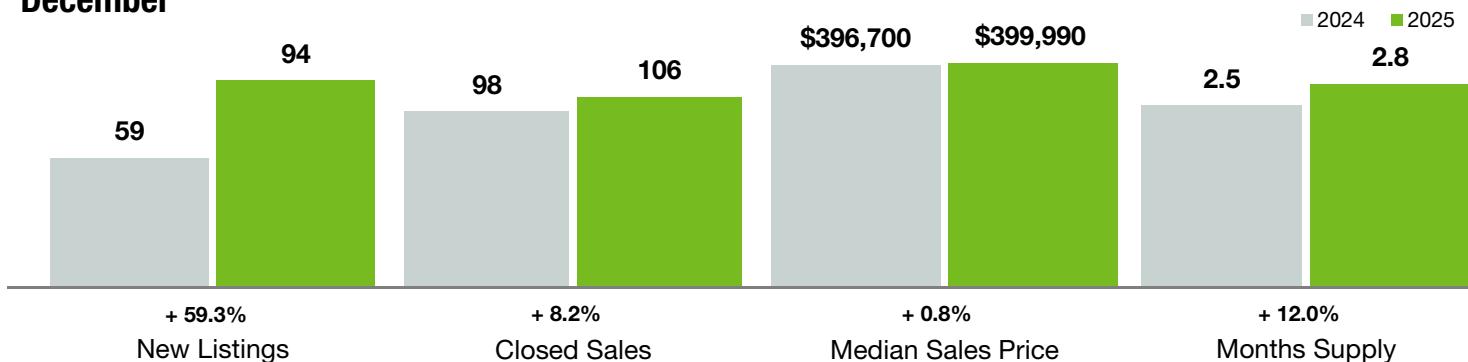
Monroe

North Carolina

| Key Metrics | December | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|--------------|----------------|
| | 2024 | 2025 | Percent Change | Thru 12-2024 | Thru 12-2025 | Percent Change |
| New Listings | 59 | 94 | + 59.3% | 1,456 | 1,576 | + 8.2% |
| Pending Sales | 69 | 87 | + 26.1% | 1,170 | 1,235 | + 5.6% |
| Closed Sales | 98 | 106 | + 8.2% | 1,182 | 1,232 | + 4.2% |
| Median Sales Price* | \$396,700 | \$399,990 | + 0.8% | \$397,885 | \$399,990 | + 0.5% |
| Average Sales Price* | \$413,685 | \$445,719 | + 7.7% | \$418,972 | \$426,496 | + 1.8% |
| Percent of Original List Price Received* | 95.2% | 94.2% | - 1.1% | 96.8% | 95.9% | - 0.9% |
| List to Close | 101 | 113 | + 11.9% | 92 | 105 | + 14.1% |
| Days on Market Until Sale | 55 | 72 | + 30.9% | 42 | 58 | + 38.1% |
| Cumulative Days on Market Until Sale | 57 | 74 | + 29.8% | 43 | 60 | + 39.5% |
| Average List Price | \$467,944 | \$429,821 | - 8.1% | \$438,131 | \$461,064 | + 5.2% |
| Inventory of Homes for Sale | 245 | 289 | + 18.0% | -- | -- | -- |
| Months Supply of Inventory | 2.5 | 2.8 | + 12.0% | -- | -- | -- |

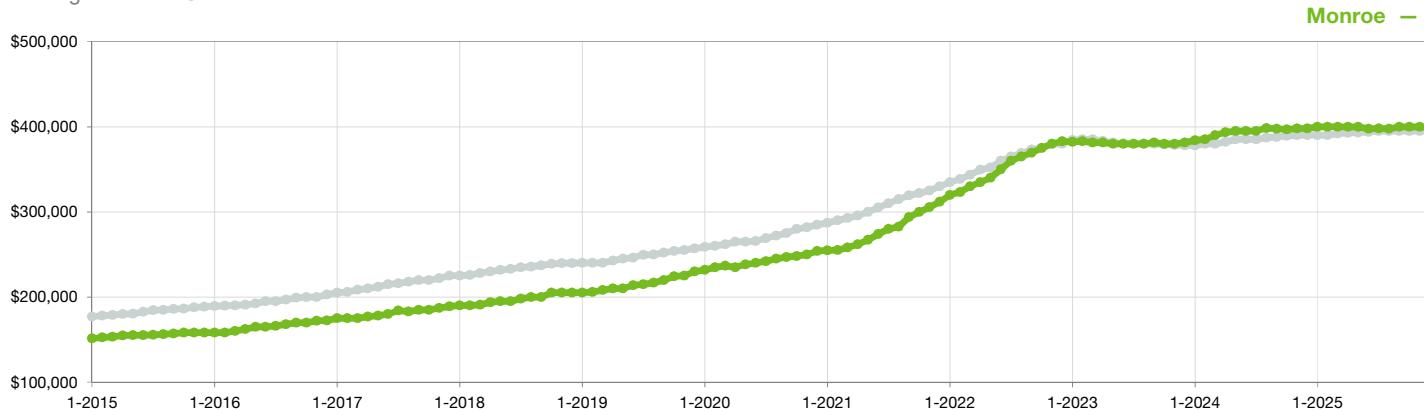
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Median Sales Price

Rolling 12-Month Calculation



Current as of January 5, 2026. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2026 ShowingTime Plus, LLC.