

# Local Market Update for December 2025

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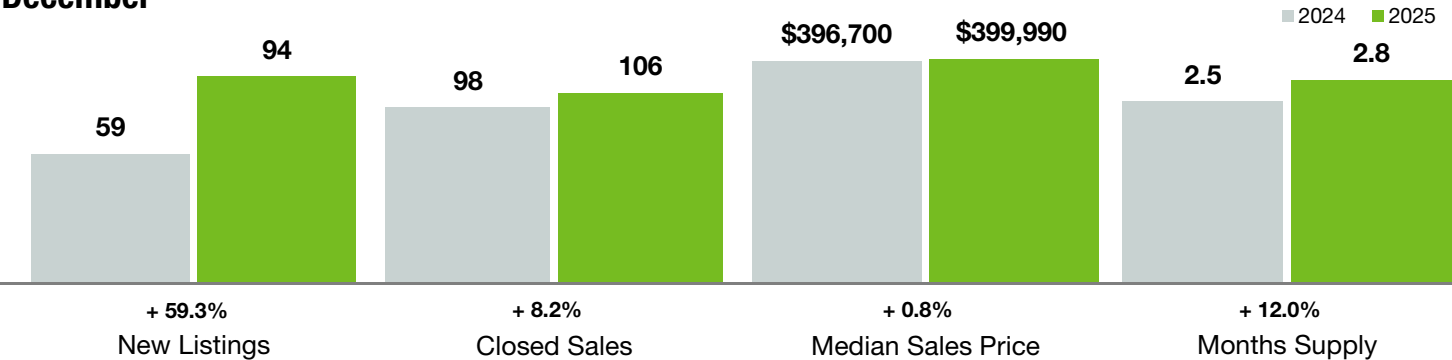
## Monroe

North Carolina

Key Metrics	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	59	94	+ 59.3%	1,456	1,576	+ 8.2%
Pending Sales	69	87	+ 26.1%	1,170	1,235	+ 5.6%
Closed Sales	98	106	+ 8.2%	1,182	1,232	+ 4.2%
Median Sales Price*	\$396,700	\$399,990	+ 0.8%	\$397,885	\$399,990	+ 0.5%
Average Sales Price*	\$413,685	\$445,719	+ 7.7%	\$418,972	\$426,496	+ 1.8%
Percent of Original List Price Received*	95.2%	94.2%	- 1.1%	96.8%	95.9%	- 0.9%
List to Close	101	113	+ 11.9%	92	105	+ 14.1%
Days on Market Until Sale	55	72	+ 30.9%	42	58	+ 38.1%
Cumulative Days on Market Until Sale	57	74	+ 29.8%	43	60	+ 39.5%
Average List Price	\$467,944	\$429,821	- 8.1%	\$438,131	\$461,064	+ 5.2%
Inventory of Homes for Sale	245	289	+ 18.0%	--	--	--
Months Supply of Inventory	2.5	2.8	+ 12.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### December



### Median Sales Price

Rolling 12-Month Calculation

