

# Local Market Update for December 2025

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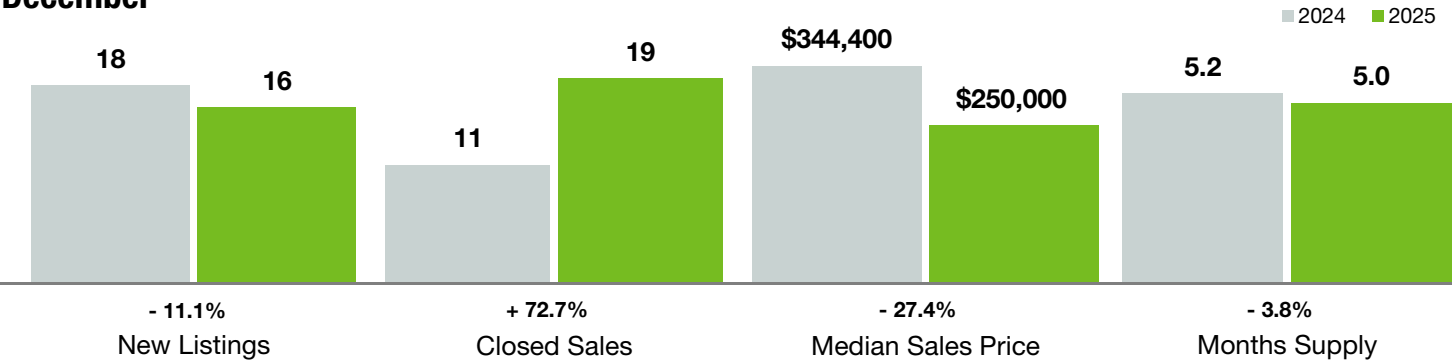
## Montgomery County

North Carolina

Key Metrics	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	18	16	- 11.1%	425	428	+ 0.7%
Pending Sales	12	17	+ 41.7%	277	296	+ 6.9%
Closed Sales	11	19	+ 72.7%	274	294	+ 7.3%
Median Sales Price*	\$344,400	\$250,000	- 27.4%	\$233,000	\$230,000	- 1.3%
Average Sales Price*	\$346,391	\$320,758	- 7.4%	\$363,506	\$369,508	+ 1.7%
Percent of Original List Price Received*	88.7%	85.9%	- 3.2%	91.6%	90.3%	- 1.4%
List to Close	131	162	+ 23.7%	114	125	+ 9.6%
Days on Market Until Sale	97	127	+ 30.9%	76	86	+ 13.2%
Cumulative Days on Market Until Sale	115	140	+ 21.7%	84	102	+ 21.4%
Average List Price	\$429,611	\$540,246	+ 25.8%	\$371,004	\$403,764	+ 8.8%
Inventory of Homes for Sale	121	123	+ 1.7%	--	--	--
Months Supply of Inventory	5.2	5.0	- 3.8%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### December



### Median Sales Price

Rolling 12-Month Calculation

