

Local Market Update for December 2025

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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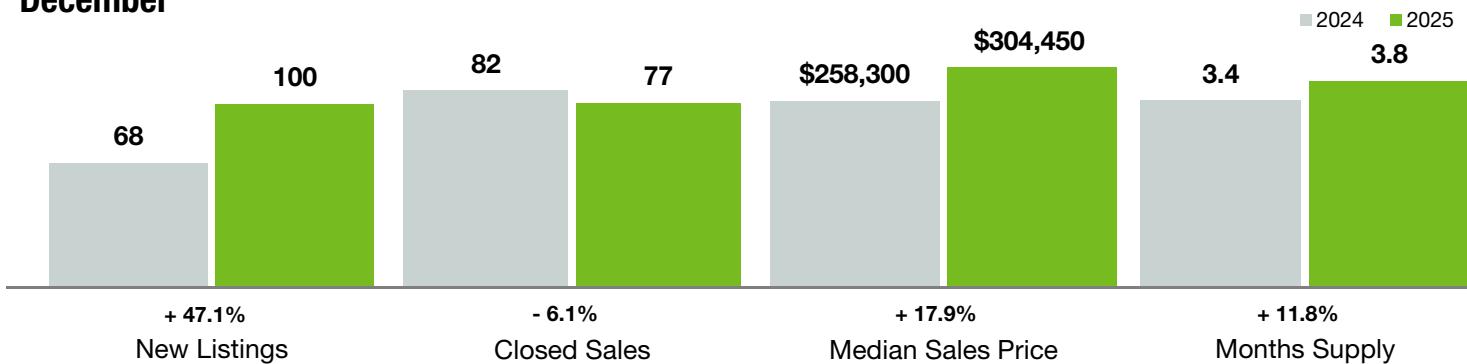
Salisbury

North Carolina

Key Metrics	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	68	100	+ 47.1%	1,239	1,441	+ 16.3%
Pending Sales	54	64	+ 18.5%	897	1,011	+ 12.7%
Closed Sales	82	77	- 6.1%	888	980	+ 10.4%
Median Sales Price*	\$258,300	\$304,450	+ 17.9%	\$279,000	\$299,955	+ 7.5%
Average Sales Price*	\$327,023	\$347,170	+ 6.2%	\$316,493	\$329,528	+ 4.1%
Percent of Original List Price Received*	96.2%	93.1%	- 3.2%	95.0%	94.0%	- 1.1%
List to Close	91	106	+ 16.5%	90	99	+ 10.0%
Days on Market Until Sale	45	71	+ 57.8%	46	57	+ 23.9%
Cumulative Days on Market Until Sale	52	79	+ 51.9%	52	66	+ 26.9%
Average List Price	\$333,792	\$367,126	+ 10.0%	\$335,298	\$351,573	+ 4.9%
Inventory of Homes for Sale	257	320	+ 24.5%	--	--	--
Months Supply of Inventory	3.4	3.8	+ 11.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Median Sales Price

Rolling 12-Month Calculation

