

# Local Market Update for December 2025

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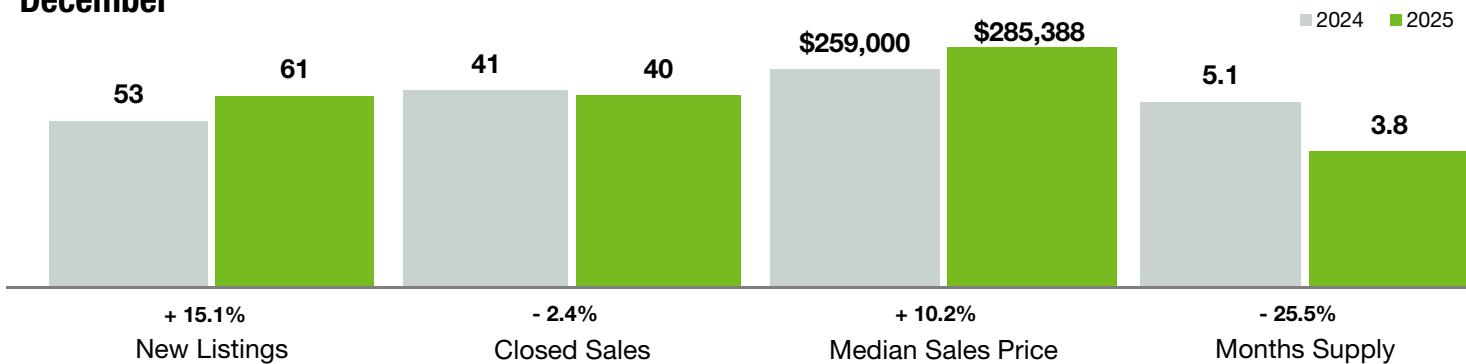
## Shelby

North Carolina

Key Metrics	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	53	61	+ 15.1%	882	831	- 5.8%
Pending Sales	32	33	+ 3.1%	557	588	+ 5.6%
Closed Sales	41	40	- 2.4%	559	576	+ 3.0%
Median Sales Price*	\$259,000	\$285,388	+ 10.2%	\$258,850	\$257,000	- 0.7%
Average Sales Price*	\$302,628	\$321,634	+ 6.3%	\$288,166	\$284,518	- 1.3%
Percent of Original List Price Received*	93.5%	94.1%	+ 0.6%	94.8%	93.1%	- 1.8%
List to Close	92	109	+ 18.5%	100	114	+ 14.0%
Days on Market Until Sale	52	66	+ 26.9%	55	71	+ 29.1%
Cumulative Days on Market Until Sale	60	82	+ 36.7%	70	88	+ 25.7%
Average List Price	\$245,524	\$279,402	+ 13.8%	\$292,762	\$302,982	+ 3.5%
Inventory of Homes for Sale	238	184	- 22.7%	--	--	--
Months Supply of Inventory	5.1	3.8	- 25.5%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

## December



## Median Sales Price

Rolling 12-Month Calculation

