

Local Market Update for December 2025

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



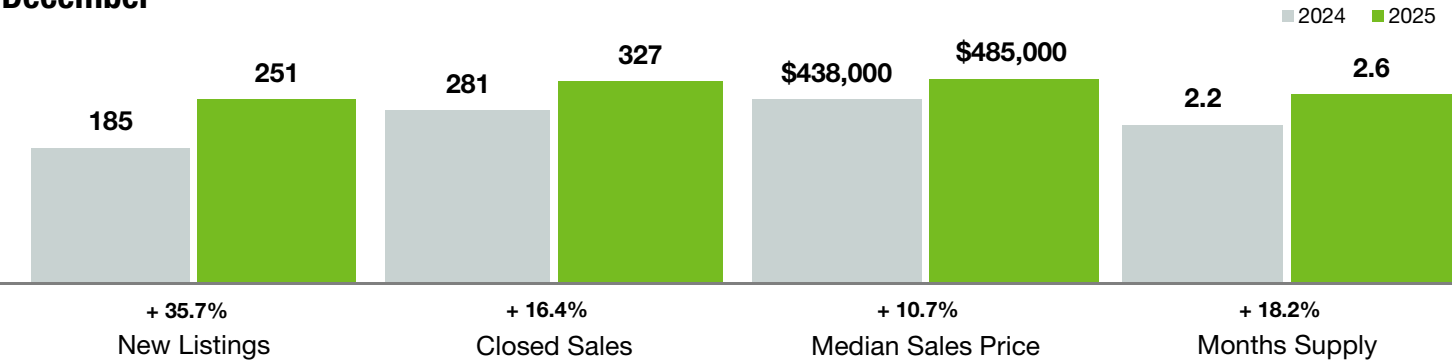
Union County

North Carolina

Key Metrics	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	185	251	+ 35.7%	4,300	4,926	+ 14.6%
Pending Sales	199	238	+ 19.6%	3,405	3,732	+ 9.6%
Closed Sales	281	327	+ 16.4%	3,376	3,708	+ 9.8%
Median Sales Price*	\$438,000	\$485,000	+ 10.7%	\$455,000	\$484,990	+ 6.6%
Average Sales Price*	\$538,088	\$605,358	+ 12.5%	\$580,131	\$615,558	+ 6.1%
Percent of Original List Price Received*	95.3%	94.9%	- 0.4%	97.5%	96.4%	- 1.1%
List to Close	107	101	- 5.6%	86	99	+ 15.1%
Days on Market Until Sale	59	61	+ 3.4%	39	52	+ 33.3%
Cumulative Days on Market Until Sale	57	64	+ 12.3%	38	54	+ 42.1%
Average List Price	\$547,025	\$524,355	- 4.1%	\$610,535	\$655,494	+ 7.4%
Inventory of Homes for Sale	620	811	+ 30.8%	--	--	--
Months Supply of Inventory	2.2	2.6	+ 18.2%	--	--	--

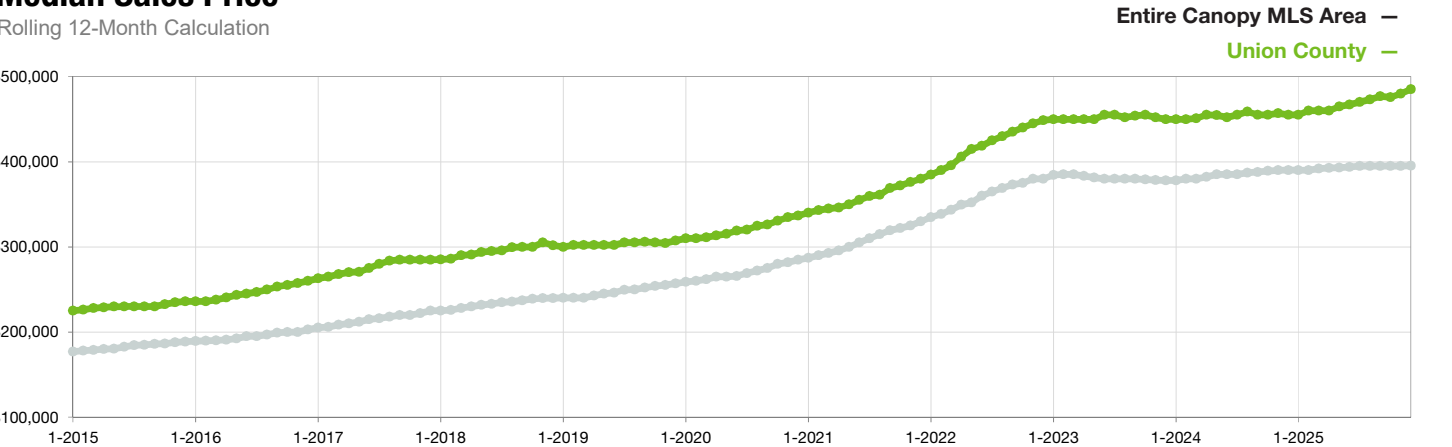
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Median Sales Price

Rolling 12-Month Calculation



Current as of January 5, 2026. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2026 ShowingTime Plus, LLC.