

Local Market Update for January 2026

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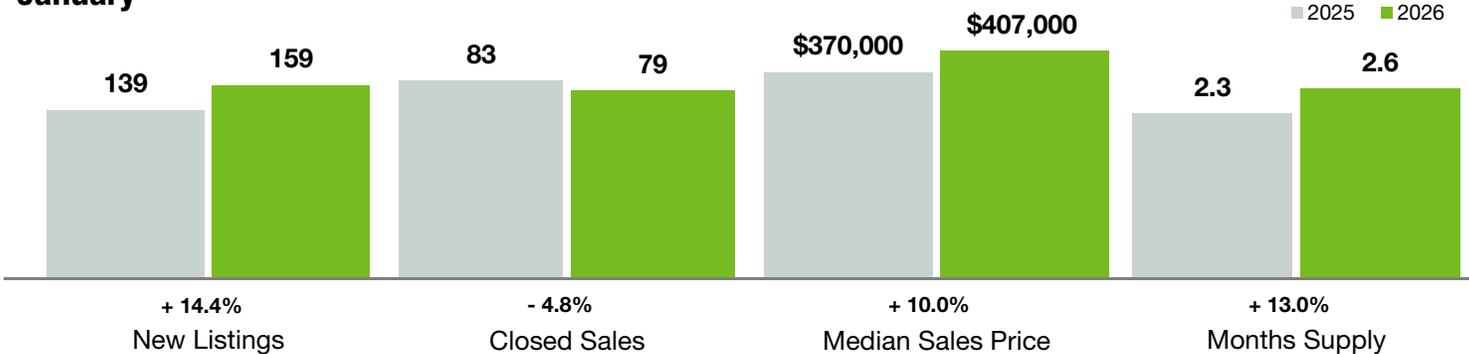
Concord

North Carolina

Key Metrics	January			Year to Date		
	2025	2026	Percent Change	Thru 1-2025	Thru 1-2026	Percent Change
New Listings	139	159	+ 14.4%	139	159	+ 14.4%
Pending Sales	114	115	+ 0.9%	114	115	+ 0.9%
Closed Sales	83	79	- 4.8%	83	79	- 4.8%
Median Sales Price*	\$370,000	\$407,000	+ 10.0%	\$370,000	\$407,000	+ 10.0%
Average Sales Price*	\$413,573	\$455,021	+ 10.0%	\$413,573	\$455,021	+ 10.0%
Percent of Original List Price Received*	95.3%	92.8%	- 2.6%	95.3%	92.8%	- 2.6%
List to Close	88	121	+ 37.5%	88	121	+ 37.5%
Days on Market Until Sale	45	76	+ 68.9%	45	76	+ 68.9%
Cumulative Days on Market Until Sale	50	83	+ 66.0%	50	83	+ 66.0%
Average List Price	\$428,978	\$453,816	+ 5.8%	\$428,978	\$453,816	+ 5.8%
Inventory of Homes for Sale	292	342	+ 17.1%	--	--	--
Months Supply of Inventory	2.3	2.6	+ 13.0%	--	--	--

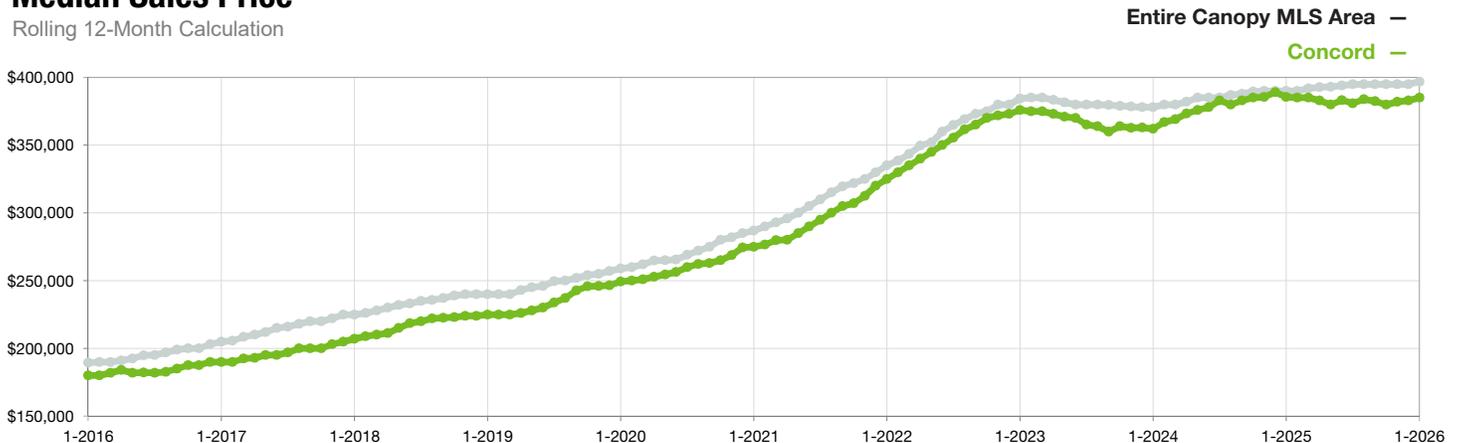
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

January



Median Sales Price

Rolling 12-Month Calculation



Current as of February 5, 2026. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2026 ShowingTime Plus, LLC.