

Local Market Update for January 2026

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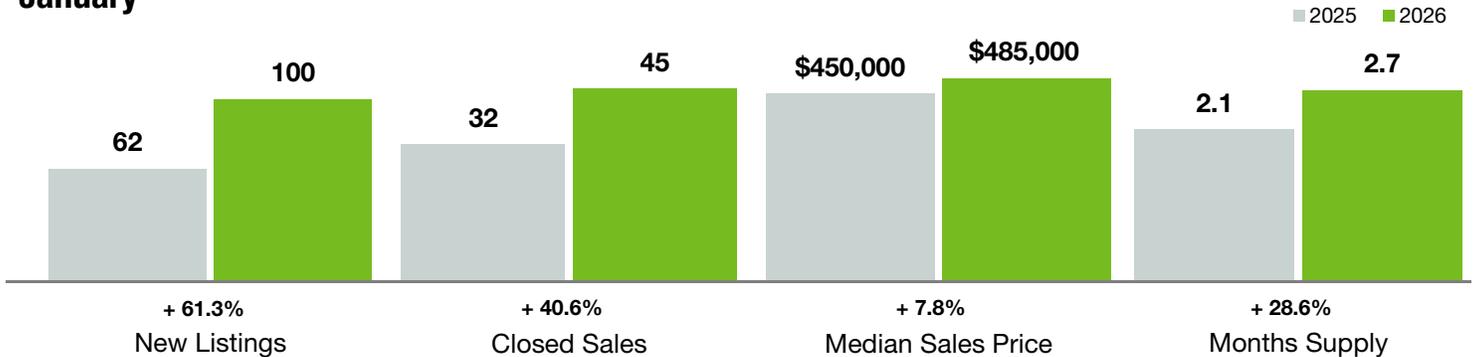
Indian Trail

North Carolina

Key Metrics	January			Year to Date		
	2025	2026	Percent Change	Thru 1-2025	Thru 1-2026	Percent Change
New Listings	62	100	+ 61.3%	62	100	+ 61.3%
Pending Sales	51	73	+ 43.1%	51	73	+ 43.1%
Closed Sales	32	45	+ 40.6%	32	45	+ 40.6%
Median Sales Price*	\$450,000	\$485,000	+ 7.8%	\$450,000	\$485,000	+ 7.8%
Average Sales Price*	\$436,309	\$500,496	+ 14.7%	\$436,309	\$500,496	+ 14.7%
Percent of Original List Price Received*	97.1%	94.9%	- 2.3%	97.1%	94.9%	- 2.3%
List to Close	83	112	+ 34.9%	83	112	+ 34.9%
Days on Market Until Sale	41	57	+ 39.0%	41	57	+ 39.0%
Cumulative Days on Market Until Sale	45	59	+ 31.1%	45	59	+ 31.1%
Average List Price	\$477,500	\$489,870	+ 2.6%	\$477,500	\$489,870	+ 2.6%
Inventory of Homes for Sale	107	180	+ 68.2%	--	--	--
Months Supply of Inventory	2.1	2.7	+ 28.6%	--	--	--

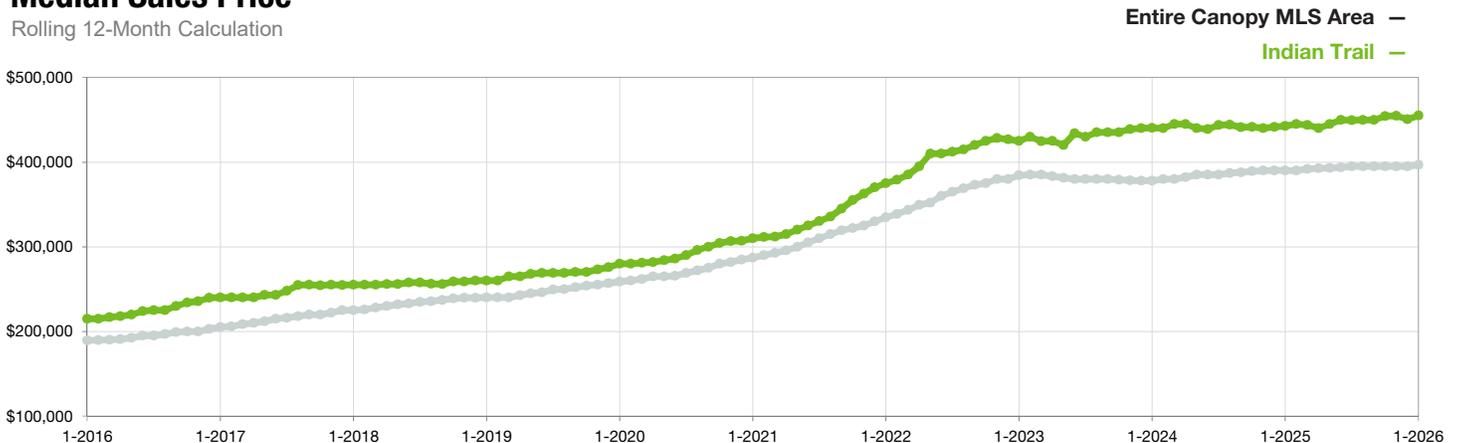
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

January



Median Sales Price

Rolling 12-Month Calculation



Current as of February 5, 2026. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2026 ShowingTime Plus, LLC.