

Local Market Update for January 2026

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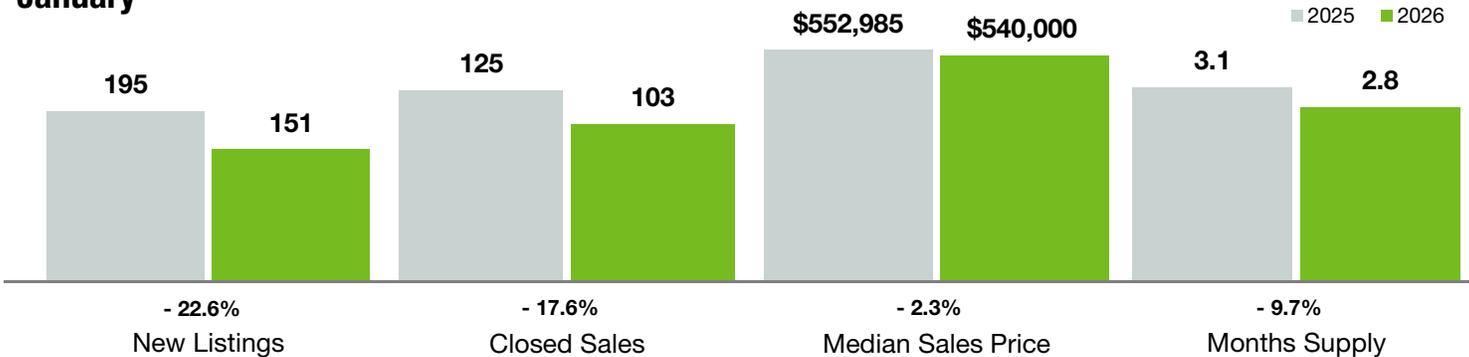
Lake Norman

North Carolina

Key Metrics	January			Year to Date		
	2025	2026	Percent Change	Thru 1-2025	Thru 1-2026	Percent Change
New Listings	195	151	- 22.6%	195	151	- 22.6%
Pending Sales	148	145	- 2.0%	148	145	- 2.0%
Closed Sales	125	103	- 17.6%	125	103	- 17.6%
Median Sales Price*	\$552,985	\$540,000	- 2.3%	\$552,985	\$540,000	- 2.3%
Average Sales Price*	\$954,864	\$877,840	- 8.1%	\$954,864	\$877,840	- 8.1%
Percent of Original List Price Received*	95.2%	93.6%	- 1.7%	95.2%	93.6%	- 1.7%
List to Close	113	110	- 2.7%	113	110	- 2.7%
Days on Market Until Sale	60	68	+ 13.3%	60	68	+ 13.3%
Cumulative Days on Market Until Sale	71	86	+ 21.1%	71	86	+ 21.1%
Average List Price	\$909,155	\$941,497	+ 3.6%	\$909,155	\$941,497	+ 3.6%
Inventory of Homes for Sale	512	469	- 8.4%	--	--	--
Months Supply of Inventory	3.1	2.8	- 9.7%	--	--	--

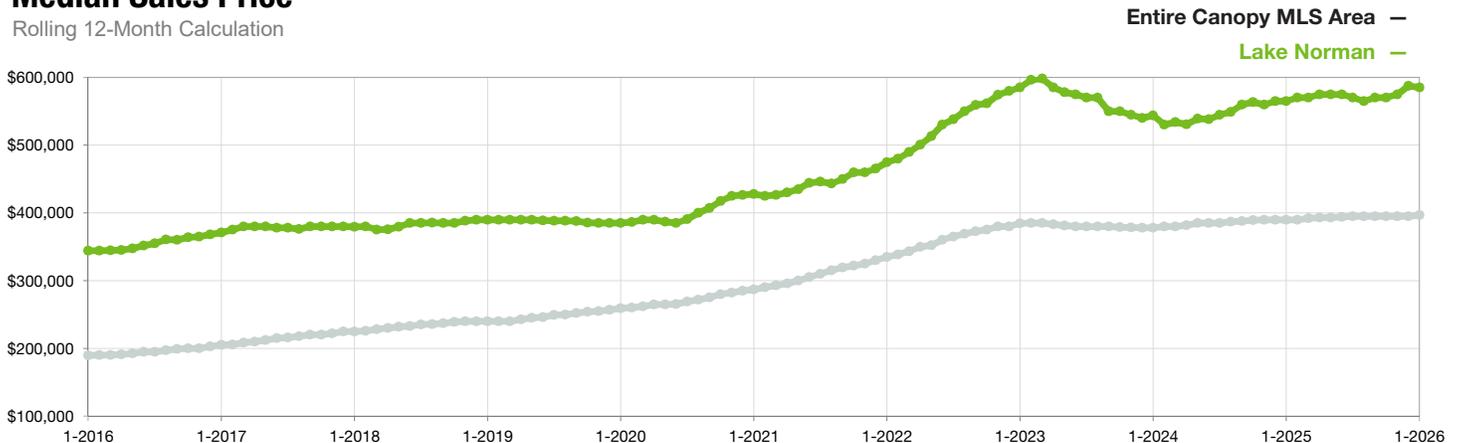
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

January



Median Sales Price

Rolling 12-Month Calculation



Current as of February 5, 2026. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2026 ShowingTime Plus, LLC.